### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### **FORM 10-Q**

(Mark One)

R QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2015

OR

£ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 001-15749

### ALLIANCE DATA SYSTEMS CORPORATION

(Exact name of registrant as specified in its charter)

**Delaware** 

(State or other jurisdiction of incorporation or organization)

31-1429215

(I.R.S. Employer Identification No.)

7500 Dallas Parkway, Suite 700 Plano, Texas 75024

(Address of principal executive office, including zip code)

(214) 494-3000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes R No  $\mathfrak L$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulations S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes R No £

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer R

Accelerated filer  $\, \pounds \,$ 

Non-accelerated filer £ (Do not check if a smaller reporting company)

Smaller reporting company £

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes £ No R

As of April 30, 2015, 62,030,256 shares of common stock were outstanding.

### ALLIANCE DATA SYSTEMS CORPORATION

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#### PART I

### Item 1. Financial Statements.

# ALLIANCE DATA SYSTEMS CORPORATION UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

	March 31, 2015		December 3 2014			
	(In thousands, ex			t per share		
ASSETS		amoi	unts)			
Cash and cash equivalents	\$	760,398	\$	1,077,152		
Trade receivables, less allowance for doubtful accounts (\$4,785 and \$3,811 at March 31, 2015 and December 31,	Ψ	700,550	Ψ	1,077,132		
2014, respectively)		571,560		743,294		
Credit card and loan receivables:		571,500		7 13,23 1		
Credit card receivables – restricted for securitization investors		7,730,899		8,312,291		
Other credit card and loan receivables		2,998,782		2,931,589		
Total credit card and loan receivables	_	10,729,681	_	11,243,880		
Allowance for loan loss		(586,678)		(570,171)		
Credit card and loan receivables, net		10,143,003		10,673,709		
Credit card and loan receivables held for sale		143,837		125,060		
Deferred tax asset, net		210,805		218,872		
Other current assets		458,932		456,349		
Redemption settlement assets, restricted		489,049		520,340		
Total current assets		12,777,584		13,814,776		
Property and equipment, net		545,064		559,628		
Deferred tax asset, net		153		164		
Cash collateral, restricted		24,940		22,511		
Intangible assets, net		1,405,484		1,515,994		
Goodwill		3,790,766		3,865,484		
Other non-current assets		508,495		485,420		
Total assets	\$	19,052,486	\$	20,263,977		
LIABILITIES AND EQUITY						
Accounts payable	\$	412,503	\$	455,656		
Accrued expenses	Ψ	310,356	Ψ	457,472		
Contingent consideration				326,023		
Deposits		2,533,417		2,645,995		
Non-recourse borrowings of consolidated securitization entities		1,708,750		1,058,750		
Current debt		193,259		208,164		
Other current liabilities		235,854		306,123		
Deferred revenue		746,892		846,370		
Deferred tax liability, net		_		930		
Total current liabilities		6,141,031		6,305,483		
Deferred revenue		153,681		166,807		
Deferred tax liability, net		672,517		690,175		
Deposits		1,976,957		2,127,546		
Non-recourse borrowings of consolidated securitization entities		3,088,166		4,133,166		
Long-term and other debt		4,672,169		4,001,082		
Other liabilities		209,656		207,772		
Total liabilities		16,914,177		17,632,031		
Commitments and contingencies (Note 12)						
Redeemable non-controlling interest		226,881		235,566		
Stockholders' equity:						
Common stock, \$0.01 par value; authorized, 200,000 shares; issued, 111,990 shares and 111,686 shares at March 31,						
2015 and December 31, 2014, respectively		1,120		1,117		
Additional paid-in capital		2,902,237		2,905,563		
Treasury stock, at cost, 49,878 shares and 47,874 shares at March 31, 2015 and December 31, 2014, respectively		(3,540,689)		(2,975,795)		
Retained earnings		2,688,313		2,540,948		
Accumulated other comprehensive loss		(139,553)		(75,453)		
Total stockholders' equity		1,911,428		2,396,380		
Total liabilities and equity	\$	19,052,486	\$	20,263,977		

# ALLIANCE DATA SYSTEMS CORPORATION UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME

Three Months Ended

	March 31,			
		2015		
	(In thousands, except p			per share
		amounts)		
Revenues				
Transaction	\$	93,285	\$	83,980
Redemption		308,145		243,690
Finance charges, net		679,462		536,261
Marketing services		471,196		328,469
Other revenue		49,069		40,500
Total revenue		1,601,157		1,232,900
Operating expenses				
Cost of operations (exclusive of depreciation and amortization disclosed separately below)		989,863		772,426
Provision for loan loss		134,929		70,582
General and administrative		30,193		34,027
Depreciation and other amortization		33,638		25,512
Amortization of purchased intangibles		87,990		48,561
Total operating expenses		1,276,613		951,108
Operating income		324,544		281,792
Interest expense				
Securitization funding costs		23,813		22,911
Interest expense on deposits		11,738		8,234
Interest expense on long-term and other debt, net		42,456		36,602
Total interest expense, net		78,007		67,747
Income before income tax	\$	246,537	\$	214,045
Provision for income taxes	•	81,705	,	78,298
Net income	\$	164,832	\$	135,747
Less: net income (loss) attributable to non-controlling interest	Ψ	2,273	¥	(1,648)
Net income attributable to common stockholders	\$	162,559	\$	137,395
Tee mediae duribulable to common stockholders	Ψ	102,555	Ψ	157,555
Not income attributable to common stockholdove nov shares				
Net income attributable to common stockholders per share:	¢	2.24	φ	2.50
Basic	\$	2.34	\$	2.59
Diluted	\$	2.32	\$	2.08
Weighted average shares:				
Basic		63,080		53,033
Diluted		63,599	_	66,065
Dilucci		00,000	_	00,000

# ALLIANCE DATA SYSTEMS CORPORATION UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Three Months Ended March 31,				
	2015			2014	
		(In tho	usand	s)	
Net income	\$	164,832	\$	135,747	
Other comprehensive income (loss), net of tax:					
Net unrealized gain on securities available-for-sale, net of tax expense of \$452 and \$402 for the three months ended					
March 31, 2015 and 2014, respectively		917		485	
Net unrealized loss on cash flow hedges, net of tax benefit of \$754 for the three months ended March 31, 2015		(2,403)		_	
Foreign currency translation adjustments		(62,614)		9,333	
Other comprehensive (loss) income		(64,100)		9,818	
Total comprehensive income, net of tax	\$	100,732	\$	145,565	
Less: comprehensive income (loss) attributable to non-controlling interest		2,762		(1,583)	
Comprehensive income attributable to common stockholders	\$	97,970	\$	147,148	

# ALLIANCE DATA SYSTEMS CORPORATION UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

	Three Months Ended March 31,			
		2015		
		(In thou	ısands)	
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net income	\$	164,832	\$ 13	35,747
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization		121,628		74,073
Deferred income taxes		(1,562)		25,324
Provision for loan loss		134,929		70,582
Non-cash stock compensation		27,488		15,624
Amortization of discount on debt		212		8,053
Amortization of deferred financing costs		7,797		5,828
Change in deferred revenue		(28,029)	(2	27,131)
Change in contingent consideration		(99,600)		
Change in other operating assets and liabilities, net of acquisitions		(98,616)		37,702
Originations of credit card and loan receivables held for sale		(1,373,241)		14,635)
Sales of credit card and loan receivables held for sale		1,343,734	1,11	14,245
Excess tax benefits from stock-based compensation		(15,007)		24,805)
Other		(9,858)	1	12,504
Net cash provided by operating activities		174,707	33	33,111
CASH FLOWS FROM INVESTING ACTIVITIES:				
Change in redemption settlement assets		(12,575)	(7	77,765)
Change in cash collateral, restricted		(2,250)	(.	_
Change in restricted cash		(658)		346
Change in credit card and loan receivables		401,735	38	34,037
Payment for acquired business, net of cash				59,514)
Capital expenditures		(42,439)		13,488)
Purchases of other investments		(7,767)		(1,657)
Maturities/sales of other investments		2,235		1,691
Other		(1,011)		(4,000)
			-	
Net cash provided by (used in) investing activities		337,270		(350)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Borrowings under debt agreements		1,001,715	49	96.822
Repayments of borrowings		(334,410)		34,874)
Proceeds from convertible note hedge counterparties		(55 i, 125)		93,380
Settlement of convertible note borrowings		_		15,053)
Payment of acquisition-related contingent consideration		(205,928)	(11	—
Acquisition of non-controlling interest		(87,376)		
Issuances of deposits		406,716	3/	1,308
Repayments of deposits		(669,883)		33,797)
Non-recourse borrowings of consolidated securitization entities		305,000		30,000
Repayments/maturities of non-recourse borrowings of consolidated securitization entities		(700,000)		50,000
Payment of deferred financing costs				
		(1,381)		(4,958)
Excess tax benefits from stock-based compensation Proceeds from issuance of common stock		15,007		24,805
		1,404		4,603
Purchase of treasury shares		(542,594)	(4	14,605)
Other				(10)
Net cash used in financing activities		(811,730)	(59	92,379)
Effect of exchange rate changes on cash and cash equivalents		(17,001)		(3,562)
Change in cash and cash equivalents		(316,754)		53,180)
Cash and cash equivalents at beginning of period				
	<u></u>	1,077,152		59,822
Cash and cash equivalents at end of period	\$	760,398	\$ 70	06,642
SUPPLEMENTAL CASH FLOW INFORMATION:				
	¢	70 255	¢ /	10 104
Interest paid	\$	70,355		10,104
Income taxes paid, net	\$	21,689	\$ 1	17,459

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Presentation**

The unaudited condensed consolidated financial statements included herein have been prepared by Alliance Data Systems Corporation ("ADSC" or, including its consolidated subsidiaries and variable interest entities ("VIEs"), the "Company"), without audit, pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") have been condensed or omitted pursuant to such rules and regulations. However, the Company believes that the disclosures are adequate to make the information presented not misleading. These unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and the notes thereto included in the Company's Annual Report filed on Form 10-K for the year ended December 31, 2014, filed with the SEC on February 27, 2015.

The unaudited condensed consolidated financial statements included herein reflect all adjustments (consisting of normal, recurring adjustments) which are, in the opinion of management, necessary to state fairly the results for the interim periods presented. The results of operations for the interim periods presented are not necessarily indicative of the operating results to be expected for any subsequent interim period or for the fiscal year.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect (1) the reported amounts of assets; (2) liabilities and disclosure of contingent assets and liabilities at the date of the financial statements; and (3) the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

For purposes of comparability, certain prior period amounts have been reclassified to conform to the current year presentation in accordance with GAAP.

#### **Recently Issued Accounting Standards**

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09, "Revenue from Contracts with Customers," which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. ASU 2014-09 will replace most existing revenue recognition guidance in GAAP, and is effective for interim and annual reporting periods beginning after December 15, 2016. On April 1, 2015, the FASB proposed deferring the effective date by one year to December 15, 2017. The FASB has also proposed permitting early adoption of the standard, but not before the original effective date of December 15, 2016. The Company is evaluating the impact that adoption of ASU 2014-09 will have on its consolidated financial statements.

In February 2015, the FASB issued ASU 2015-02, "Amendments to the Consolidation Analysis," which amends the consolidation requirements in Accounting Standards Codification ("ASC") 810, "Consolidation." ASU 2015-02 makes targeted amendments to the current consolidation guidance for variable interest entities, which could change consolidation conclusions. ASU 2015-02 is effective for interim and annual periods beginning after December 15, 2015, with early application permitted. The Company is evaluating the impact that adoption of this standard will have on its consolidated financial statements.

In April 2015, the FASB issued ASU 2015-03, "Simplifying the Presentation of Debt Issuance Costs." ASU 2015-03 requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. ASU 2015-03 is effective for interim and annual reporting periods beginning after December 15, 2015, with early application permitted. The Company does not expect the adoption of this standard to materially impact its consolidated financial statements.

In April 2015, the FASB issued ASU 2015-05, "Customer's Accounting for Fees Paid in a Cloud Computing Arrangement." ASU 2015-05 provides guidance about whether a cloud computing arrangement includes a software license and is effective for interim and annual reporting periods beginning after December 15, 2015, with early adoption permitted. The Company does not expect the adoption of this standard to materially impact its consolidated financial statements.

#### 2. EARNINGS PER SHARE

The following table sets forth the computation of basic and diluted net income per share for the periods indicated:

	Three Months Ended March			
		2015		2014
	(In thousands, except p amounts)			pt per share
Numerator:				
Net income attributable to common stockholders	\$	162,559	\$	137,395
Less: accretion of redeemable non-controlling interest		15,194		<u> </u>
Net income attributable to common stockholders after accretion of redeemable non-controlling interest	\$	147,365	\$	137,395
Denominator:				
Weighted average shares, basic		63,080		53,033
Weighted average effect of dilutive securities:				
Shares from assumed conversion of convertible senior notes		_		5,734
Shares from assumed exercise of convertible note warrants		_		6,771
Net effect of dilutive stock options and unvested restricted stock		519		527
Denominator for diluted calculations		63,599		66,065
Net income attributable to common stockholders per share:				
Basic	\$	2.34	\$	2.59
Diluted	\$	2.32	\$	2.08

#### 3. ACQUISITIONS

#### 2014 Acquisitions:

#### **Brand Loyalty Group B.V.**

On January 2, 2014, the Company acquired a 60% ownership interest in BrandLoyalty Group B.V. ("BrandLoyalty"), a Netherlands-based, data-driven loyalty marketer. BrandLoyalty designs, organizes, implements and evaluates innovative and tailor-made loyalty programs for food retailers worldwide. The acquisition expands the Company's presence across Europe, Asia and Latin America. The results of BrandLoyalty have been included since the date of acquisition and are reflected in the Company's LoyaltyOne® segment. The initial cash consideration was approximately \$259.5 million in addition to the assumption of debt. The goodwill resulting from the acquisition is not deductible for tax purposes.

The following table summarizes the final allocation of consideration and the respective fair values of the assets acquired and liabilities assumed in the BrandLoyalty acquisition as of the date of purchase:

		f January 2, 2014 thousands)
Current assets, net of cash acquired	\$	246,769
Deferred tax asset	Ψ	3,509
Property and equipment		19,719
Other non-current assets		3,994
Intangible assets		423,832
Goodwill		565,015
Total assets acquired		1,262,838
Current liabilities		146,559
Current portion of long-term debt		34,180
Deferred tax liability		105,512
Long-term debt (net of current portion)		126,323
Other liabilities		142
Total liabilities assumed		412,716
Redeemable non-controlling interest		341,907
Net assets acquired	\$	508,215

As part of the initial purchase price allocation, the Company recorded a liability for the earn-out provisions included in the BrandLoyalty share purchase agreement of €181.9 million (\$248.7 million as of January 2, 2014). The liability was measured at fair value on the date of purchase and subsequent changes in the fair value of the liability were included in operating expenses in the Company's consolidated statements of income. On February 10, 2015, the Company paid €269.9 million (\$305.5 million) to settle the contingent liability.

#### Conversant, Inc.

On December 10, 2014, the Company completed the acquisition of 100% of the common stock of Conversant, Inc. ("Conversant<sup>®</sup>"), a digital marketing services company offering unique end-to-end digital marketing solutions that empower clients to more effectively market to their customers across all channels. The results of Conversant have been included since the date of the acquisition and are reflected in the Company's Epsilon<sup>®</sup> segment.

The Company paid total consideration of approximately \$2.3 billion, with cash consideration of approximately \$936.3 million, net of cash acquired and equity consideration of approximately \$1.3 billion through the issuance of approximately 4.6 million shares and the exchange of certain restricted stock awards and stock options. The cash and equity consideration paid and issued were determined in accordance with the terms of the merger agreement, with the value based on the volume weighted average price per share of the Company's common stock for the consecutive period of 15 trading days ending on the close of trading on the second trading day immediately preceding the closing of the merger. The goodwill recognized is attributable to expected synergies and an assembled workforce. The goodwill resulting from the acquisition is not deductible for tax purposes.

In the first quarter of 2015, the Company finalized the purchase price allocation, with no changes from the preliminary purchase price allocation disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2014. The following table summarizes the allocation of the consideration and the respective fair values of the assets acquired and liabilities assumed in the Conversant acquisition as of the date of purchase:

		As of ember 10, 2014
	(In t	thousands)
Current assets, net of cash acquired	\$	180,030
Deferred tax asset		11,905
Property and equipment		25,555
Developed technology		182,500
Other non-current assets		1,744
Intangible assets		755,600
Goodwill		1,650,299
Total assets acquired		2,807,633
Current liabilities		177,585
Deferred tax liability		344,081
Other liabilities		26,933
Total liabilities assumed		548,599
Net assets acquired	\$	2,259,034

The following table presents the Company's unaudited pro forma consolidated revenue and net income for the three months ended March 31, 2014. The unaudited pro forma results include the historical consolidated statements of income of the Company and Conversant, giving effect to the Conversant acquisition and related financing transactions as if they had occurred on January 1, 2013.

		ree Months March 31, 2014
	-	sands, except per re amounts)
Total revenue	\$	1,378,813
Net income	\$	129,861
Net income attributable to common stockholders	\$	131,509
Net income attributable to common stockholders per share:		
Basic	\$	2.28
Diluted	\$	1.86

The unaudited pro forma results are not necessarily indicative of the operating results that would have occurred if the Conversant acquisition had been completed as of the date for which the unaudited pro forma financial information is presented. The unaudited pro forma financial information for the three months ended March 31, 2014 includes adjustments that are directly related to the acquisition, factually supportable and expected to have a continuing impact. These adjustments include, but are not limited to, amortization related to fair value adjustments to intangible assets and interest expense on acquisition-related debt.

#### 4. CREDIT CARD AND LOAN RECEIVABLES

The Company's credit card and loan receivables are the only portfolio segment or class of financing receivables. Quantitative information about the components of credit card and loan receivables is presented in the table below:

	]	March 31,		ecember 31,
		2015		2014
		(In tho	usan	ds)
Principal receivables	\$	10,246,419	\$	10,762,498
Billed and accrued finance charges		401,579		422,838
Other credit card and loan receivables		81,683		58,544
Total credit card and loan receivables		10,729,681		11,243,880
Less credit card receivables – restricted for securitization investors		7,730,899		8,312,291
Other credit card and loan receivables	\$	2,998,782	\$	2,931,589

#### Allowance for Loan Loss

The Company maintains an allowance for loan loss at a level that is appropriate to absorb probable losses inherent in credit card and loan receivables. The allowance for loan loss covers forecasted uncollectible principal as well as unpaid interest and fees. The allowance for loan loss is evaluated monthly for appropriateness.

In estimating the allowance for principal loan losses, management utilizes a migration analysis of delinquent and current credit card and loan receivables. Migration analysis is a technique used to estimate the likelihood that a credit card or loan receivable will progress through the various stages of delinquency and to charge-off. The allowance is maintained through an adjustment to the provision for loan loss. Charge-offs of principal amounts, net of recoveries are deducted from the allowance. In estimating the allowance for uncollectible unpaid interest and fees, the Company utilizes historical charge-off trends, analyzing actual charge-offs for the prior three months. The allowance is maintained through an adjustment to finance charges, net. In evaluating the allowance for loan loss for both principal and unpaid interest and fees, management also considers factors that may impact loan loss experience, including seasoning, loan volume and amounts, seasonality, payment rates and forecasting uncertainties.

Net charge-offs include the principal amount of losses from credit cardholders unwilling or unable to pay their account balances, as well as bankrupt and deceased credit cardholders, less recoveries and exclude charged-off interest, fees and fraud losses. Charged-off interest and fees reduce finance charges, net while fraud losses are recorded as an expense. Credit card and loan receivables, including unpaid interest and fees, are charged-off at the end of the month during which an account becomes 180 days contractually past due, except in the case of customer bankruptcies or death. Credit card and loan receivables, including unpaid interest and fees, associated with customer bankruptcies or death are charged-off at the end of each month subsequent to 60 days after the receipt of notification of the bankruptcy or death, but in any case, not later than the 180-day contractual time frame.

The Company records the actual charge-offs for unpaid interest and fees as a reduction to finance charges, net. For the three months ended March 31, 2015 and 2014, actual charge-offs for unpaid interest and fees were \$85.4 million and \$75.6 million, respectively.

The following table presents the Company's allowance for loan loss for the periods indicated:

	Three Months Ended March 31			
		2015		2014
	(In thousands)			s)
Balance at beginning of period	\$	570,171	\$	503,169
Provision for loan loss		134,929		70,582
Change in estimate for uncollectible unpaid interest and fees		1,500		5,500
Recoveries		39,496		38,408
Principal charge-offs		(159,418)		(135,001)
Balance at end of period	\$	586,678	\$	482,658

#### **Delinquencies**

A credit card account is contractually delinquent if the Company does not receive the minimum payment by the specified due date on the cardholder's statement. It is the Company's policy to continue to accrue interest and fee income on all credit card accounts beyond 90 days, except in limited circumstances, until the credit card account balance and all related interest and other fees are paid or charged-off, typically at 180 days delinquent. When an account becomes delinquent, a message is printed on the credit cardholder's billing statement requesting payment. After an account becomes 30 days past due, a proprietary collection scoring algorithm automatically scores the risk of the account becoming further delinquent. The collection system then recommends a collection strategy for the past due account based on the collection score and account balance and dictates the contact schedule and collections priority for the account. If the Company is unable to make a collection after exhausting all in-house collection efforts, the Company may engage collection agencies and outside attorneys to continue those efforts.

The following table presents the delinquency trends of the Company's credit card and loan receivables portfolio:

	March 31, 2015		% of Total	D	ecember 31, 2014	% of Total
	(In thousands, except			except		
			percent	age	es)	
Receivables outstanding – principal	\$	10,246,419	100.0%	\$	10,762,498	100.0%
Principal receivables balances contractually delinquent:						
31 to 60 days		131,319	1.3%		157,760	1.4%
61 to 90 days		90,874	0.9		93,175	0.9
91 or more days		176,239	1.7		182,945	1.7
Total	\$	398,432	3.9%	\$	433,880	4.0%

#### Modified Credit Card and Loan Receivables

The Company holds certain credit card and loan receivables for which the terms have been modified. The Company's modified credit card and loan receivables include credit card and loan receivables for which temporary hardship concessions have been granted and credit card and loan receivables in permanent workout programs. These modified credit card and loan receivables include concessions consisting primarily of a reduced minimum payment and an interest rate reduction. The temporary programs' concessions remain in place for a period no longer than twelve months, while the permanent programs remain in place through the payoff of the credit card and loan receivables if the credit cardholder complies with the terms of the program. These concessions do not include the forgiveness of unpaid principal, but may involve the reversal of certain unpaid interest or fee assessments. In the case of the temporary programs, at the end of the concession period, credit card and loan receivable terms revert to standard rates. These arrangements are automatically terminated if the customer fails to make payments in accordance with the terms of the program, at which time their account reverts back to its original terms.

Credit card and loan receivables for which temporary hardship or permanent concessions have been granted are both considered troubled debt restructurings and are collectively evaluated for impairment. Modified credit card and loan receivables are evaluated at their present value with impairment measured as the difference between the credit card and loan receivables balance and the discounted present value of cash flows expected to be collected. Consistent with the Company's measurement of impairment of modified credit card and loan receivables on a pooled basis, the discount rate used for credit card and loan receivables is the average current annual percentage rate the Company applies to non-impaired credit card and loan receivables, which approximates what would have been applied to the pool of modified credit card and loan receivables prior to impairment. In assessing the appropriate allowance for loan loss, these modified credit card and loan receivables are included in the general pool of credit card and loan receivables with the allowance determined under the contingent loss model of ASC 450-20, "Loss Contingencies." If the Company applied accounting under ASC 310-40, "Troubled Debt Restructurings by Creditors," to the modified credit card and loan receivables in these programs, there would not be a material difference in the allowance for loan loss.

The Company had \$137.6 million and \$134.9 million, respectively, as a recorded investment in impaired credit card and loan receivables with an associated allowance for loan loss of \$36.7 million and \$35.2 million, respectively, as of March 31, 2015 and December 31, 2014. These modified credit card and loan receivables represented less than 2% of the Company's total credit card and loan receivables as of both March 31, 2015 and December 31, 2014.

The average recorded investment in impaired credit card receivables was \$134.5 million and \$116.3 million for the three months ended March 31, 2015 and 2014, respectively.

Interest income on these modified credit card and loan receivables is accounted for in the same manner as other accruing credit card and loan receivables. Cash collections on these modified credit card and loan receivables are allocated according to the same payment hierarchy methodology applied to credit card and loan receivables that are not in such programs. The Company recognized \$3.3 million and \$3.2 million for the three months ended March 31, 2015 and 2014, respectively, in interest income associated with modified credit card and loan receivables during the period that such credit card and loan receivables were impaired.

The following tables provide information on credit card and loan receivables that are considered troubled debt restructurings as described above, which entered into a modification program during the specified periods:

	Three Months Ended March 31, 2015							
	Number of Restructurings	Pre-modification Outstanding Balance	Post-modification Outstanding Balance					
		(Dollars in thousands)						
Troubled debt restructurings – credit card and loan receivables	39,014	\$ 42,483	\$ 42,442					
	Three	Months Ended March 31	, 2014					
	Number of	<b>Pre-modification</b>	Post-modification					
	Restructurings	Outstanding Balance	Outstanding Balance					
		(Dollars in thousands)						
Troubled debt restructurings – credit card and loan receivables	36,552	\$ 35,786	\$ 35,755					

The tables below summarize troubled debt restructurings that have defaulted in the specified periods where the default occurred within 12 months of their modification date:

	Three Months Ended March 31, 2015			
	Number of Restructurings	Outstanding Balance		
	(Dollars in t	thousands)		
Troubled debt restructurings that subsequently defaulted – credit card and loan receivables	18,393	\$ 18,307		

	Three Months Ended March 31, 2014		
	Number of Restructurings	Outstanding Balance	
	(Dollars in thousands)		
Troubled debt restructurings that subsequently defaulted – credit card and loan receivables	16,728	\$ 16,141	

#### Age of Credit Card and Loan Receivable Accounts

The following tables set forth, as of March 31, 2015 and 2014, the number of active credit card and loan receivable accounts with balances and the related principal balances outstanding, based upon the age of the active credit card and loan receivable accounts from origination:

	March 31, 2015									
Age of Accounts Since Origination	Number of Active Accounts with Balances	Percentage of Active Accounts with Balances	Principal Receivables Outstanding	Percentage of Principal Receivables Outstanding						
		(In thousands, excep	ot percentages)							
0-12 Months	5,563	29.7% \$	2,635,391	25.7%						
13-24 Months	2,769	14.8	1,542,384	15.0						
25-36 Months	1,927	10.3	1,089,567	10.6						
37-48 Months	1,378	7.4	815,928	8.0						
49-60 Months	1,023	5.5	611,066	6.0						
Over 60 Months	6,031	32.3	3,552,083	34.7						
Total	18,691	100.0% \$	10,246,419	100.0%						

	March 31, 2014									
Age of Accounts Since Origination	Number of Active Accounts with Balances	Percentage of Active Accounts with Balances	Principal Receivables Outstanding	Percentage of Principal Receivables Outstanding						
		(In thousands, excep	ot percentages)							
0-12 Months	4,467	27.6% \$	1,895,642	24.7%						
13-24 Months	2,325	14.4	1,049,930	13.7						
25-36 Months	1,604	9.9	781,339	10.2						
37-48 Months	1,163	7.2	588,152	7.6						
49-60 Months	962	5.9	514,670	6.7						
Over 60 Months	5,656	35.0	2,844,674	37.1						
Total	16,177	100.0% \$	7,674,407	100.0%						

#### **Credit Quality**

The Company uses proprietary scoring models developed specifically for the purpose of monitoring the Company's obligor credit quality. The proprietary scoring models are used as a tool in the underwriting process and for making credit decisions. The proprietary scoring models are based on historical data and require various assumptions about future performance. Information regarding customer performance is factored into these proprietary scoring models to determine the probability of an account becoming 90 or more days past due at any time within the next 12 months. Obligor credit quality is monitored at least monthly during the life of an account. The following table reflects composition of the Company's credit card and loan receivables by obligor credit quality as of March 31, 2015 and 2014:

		March 3	1, 2015	March 31, 2014				
Probability of an Account Becoming 90 or More Days Past Due or Becoming Charged-off (within the next 12 months)	1	etal Principal Receivables Dutstanding	Percentage of Principal Receivables Outstanding	Total Principal Receivables Outstanding	Percentage of Principal Receivables Outstanding			
N. 6	ф	105 100	(In thousands, exc		2.00/			
No Score	\$	195,400	1.9%	\$ 151,316	2.0%			
27.1% and higher		564,781	5.5	375,904	4.9			
17.1% - 27.0%		1,017,823	9.9	714,925	9.3			
12.6% - 17.0%		1,178,364	11.5	843,358	11.0			
3.7% - 12.5%		4,262,639	41.6	3,117,732	40.6			
1.9% - 3.6%		1,939,907	19.0	1,584,841	20.7			
Lower than 1.9%		1,087,505	10.6	886,331	11.5			
Total	\$	10,246,419	100.0%	\$ 7,674,407	100.0%			
			1/					

#### Transfer of Financial Assets

The Company originates loans under an agreement with one of its clients, and after origination, these loan receivables are sold to the client at par value plus accrued interest. These transfers qualify for sale treatment as they meet the conditions established in ASC 860-10, "Transfers and Servicing." Following the sale, the client owns the loan receivables, bears the risk of loss in the event of loan defaults and is responsible for all servicing functions related to the loan receivables. The loan receivables originated by the Company that have not yet been sold to the client were \$78.4 million and \$48.9 million at March 31, 2015 and December 31, 2014, respectively, and are included in credit card and loan receivables held for sale in the Company's unaudited condensed consolidated balance sheets and carried at the lower of cost or fair value. The carrying value of these loan receivables approximates fair value due to the short duration between the date of origination and sale. Originations and sales of these loan receivables held for sale are reflected as operating activities in the Company's unaudited condensed consolidated statements of cash flows.

Upon the client's purchase of the originated loan receivables, the Company is obligated to purchase a participating interest in a pool of loan receivables that includes the loan receivables originated by the Company. Such interest participates on a pro rata basis in the cash flows of the underlying pool of loan receivables, including principal repayments, finance charges, losses and recoveries. The Company bears the risk of loss related to its participation interest in this pool.

During the three months ended March 31, 2015 and 2014, the Company purchased \$67.2 million and \$54.6 million, respectively, of loan receivables under these agreements. The total outstanding balance of these loan receivables was \$165.0 million and \$160.6 million as of March 31, 2015 and December 31, 2014, respectively, and was included in other credit card and loan receivables in the Company's unaudited condensed consolidated balance sheets.

#### Portfolios Held for Sale

The Company has certain credit card portfolios held for sale, which are carried at the lower of cost or fair value, or \$65.4 million and \$76.2 million as of March 31, 2015 and December 31, 2014, respectively.

#### **Securitized Credit Card Receivables**

The Company regularly securitizes its credit card receivables through its credit card securitization trusts, consisting of the World Financial Network Credit Card Master Trust ("Master Trust I") and World Financial Network Credit Card Master Trust III ("Master Trust III") (collectively, the "WFN Trusts"), and World Financial Capital Credit Card Master Note Trust (the "WFC Trust"). The Company continues to own and service the accounts that generate credit card receivables held by the WFN Trusts and the WFC Trust. In its capacity as a servicer, each of the respective banks earns a fee from the WFN Trusts and the WFC Trust to service and administer the credit card receivables, collect payments and charge-off uncollectible receivables. These fees are eliminated and therefore are not reflected in the Company's unaudited condensed consolidated statements of income for the three months ended March 31, 2015 and 2014.

The WFN Trusts and the WFC Trust are VIEs and the assets of these consolidated VIEs include certain credit card receivables that are restricted to settle the obligations of those entities and are not expected to be available to the Company or its creditors. The liabilities of the consolidated VIEs include non-recourse secured borrowings and other liabilities for which creditors or beneficial interest holders do not have recourse to the general credit of the Company.

March 31.

December 31.

The tables below present quantitative information about the components of total securitized credit card receivables, delinquencies and net charge-offs:

	-1.2	2015	200	2014
		(In tho	usand	s)
Total credit card receivables – restricted for securitization investors	\$	7,730,899	\$	8,312,291
Principal amount of credit card receivables – restricted for securitization investors, 90 days or more past due	\$	133,241	\$	145,768
	Thr	ee Months E	Ended	March 31,
		2015		2014
		(In tho	usand	s)
Net charge-offs of securitized principal	\$	98,839	\$	85,714

#### 5. INVENTORIES

Inventories of \$194.9 million and \$220.5 million at March 31, 2015 and December 31, 2014, respectively, consist of finished goods primarily to be utilized as rewards in the Company's loyalty programs and are included in other current assets in the Company's unaudited condensed consolidated balance sheets

Inventories are stated at the lower of cost or market and valued primarily on a first-in-first-out basis. The Company records valuation adjustments to its inventories if the cost of inventory exceeds the amount it expects to realize from the ultimate sale or disposal of the inventory. These estimates are based on management's judgment regarding future market conditions and an analysis of historical experience.

#### 6. OTHER INVESTMENTS

Other investments consist of restricted cash, marketable securities and U.S. Treasury bonds and are included in other current assets and other assets in the Company's unaudited condensed consolidated balance sheets. The principal components of other investments, which are carried at fair value, are as follows:

		March 31, 2015								December 3	1,	2014		
	Aı			nrealized Unrealized Gains Losses Fair Value		_		ortized Cost	T —	Inrealized Gains		Unrealized Losses	Fair Value	
						(In tl	10US	ands)						
Restricted cash	\$	30,033	\$ —	\$	_	\$ 30,	033	\$	22,611	\$	_	\$	— :	\$ 22,611
Marketable securities		101,209	712		(1,095)	100,	826		95,669		520		(1,322)	94,867
U.S. Treasury bonds		100,065	804			100,	869		100,072		66		(33)	100,105
Total	\$	231,307	\$ 1,516	\$	(1,095)	\$ 231,	728	\$	218,352	\$	586	\$	(1,355)	\$ 217,583

The following tables show the unrealized losses and fair value for those investments that were in an unrealized loss position as of March 31, 2015 and December 31, 2014, aggregated by investment category and the length of time that individual securities have been in a continuous loss position:

March 31, 2015 12 Months or Greater Less than 12 months Total Unrealized Unrealized Unrealized Fair Value Fair Value Losses Fair Value Losses Losses (In thousands) Marketable securities 48,723 \$ 59,990 48,723 (1,020)\$ 59,990 Total 11,267 (75)\$ \$

					Decembe	r :	31, 2014				
		Less than 12 months			12 Months	or	r Greater	Total			
		Unrealized				Unrealized			Unrealized		
	]	Fair Value Loss		Losses	Fair Value	ue Losses		<b>Fair Value</b>		Losses	
					(In tho	us	sands)				
Marketable securities	\$	8,757	\$	(27) \$	48,961	\$	(1,295) \$	57,718	\$	(1,322)	
U.S. Treasury bonds		75,043		(33)	_			75,043		(33)	
Total	\$	83,800	\$	(60) \$	48,961	\$	(1,295) \$	132,761	\$	(1,355)	

The amortized cost and estimated fair value of the marketable securities and U.S. Treasury bonds at March 31, 2015 by contractual maturity are as follows:

	Aı	Amortized			
		Cost	Cost Fair		
		(In thousands)			
Due in one year or less	\$	6,643	\$	6,611	
Due after one year through five years		100,065		100,869	
Due after five years through ten years		5,210		5,410	
Due after ten years		89,356		88,805	
Total	\$	201,274	\$	201,695	

Market values were determined for each individual security in the investment portfolio. When evaluating the investments for other-than-temporary impairment, the Company reviews factors such as the length of time and extent to which fair value has been below cost basis, the financial condition of the security's issuer, and the Company's intent to sell the security and whether it is more likely than not that the Company will be required to sell the security before recovery of its amortized cost basis. The Company typically invests in highly-rated securities with low probabilities of default and has the intent and ability to hold the investments until maturity. As of March 31, 2015, the Company does not consider the investments to be other-than-temporarily impaired.

There were no realized gains or losses from the sale of investment securities for the three months ended March 31, 2015 and 2014.

#### 7. REDEMPTION SETTLEMENT ASSETS

Redemption settlement assets consist of cash and cash equivalents and securities available-for-sale and are designated for settling redemptions by collectors of the AIR MILES® Reward Program in Canada under certain contractual relationships with sponsors of the AIR MILES Reward Program. The principal components of redemption settlement assets, which are carried at fair value, are as follows:

Fair Value
Fair Value
237,127
_
283,213
520,340

There were no investments that were in an unrealized loss position at March 31, 2015 and December 31, 2014.

The amortized cost and estimated fair value of the securities at March 31, 2015 by contractual maturity are as follows:

	A			
		Cost		air Value
		(In tho	ls)	
Due in one year or less	\$	162,813	\$	164,204
Due after one year through five years		97,215		99,163
Total	\$	260,028	\$	263,367

Market values were determined for each individual security in the investment portfolio. When evaluating the investments for other-than-temporary impairment, the Company reviews factors such as the length of time and extent to which fair value has been below cost basis, the financial condition of the security's issuer, and the Company's intent to sell the security and whether it is more likely than not that the Company will be required to sell the security before recovery of its amortized cost basis. The Company typically invests in highly-rated securities with low probabilities of default and has the intent and ability to hold the investments until maturity. As of March 31, 2015, the Company does not consider the investments to be other-than-temporarily impaired.

There were no realized gains or losses from the sale of investment securities for the three months ended March 31, 2015 and 2014.

### 8. INTANGIBLE ASSETS AND GOODWILL

### Intangible Assets

Intangible assets consist of the following:

		Ma	rch 31, 2015			
	Gross Assets		Accumulated Amortization		Net	Amortization Life and Method
		(In	thousands)			
Finite Lived Assets						
Customer contracts and lists	\$ 1,191,492	\$	(236,332)	\$	955,160	4-12 years—straight line
Premium on purchased credit card portfolios	251,447		(87,225)		164,222	3-10 years—straight line, accelerated
Customer database	210,300		(135,400)		74,900	3-10 years—straight line
Collector database	55,172		(51,663)		3,509	30 years—15% declining balance
Publisher networks	140,200		(8,556)		131,644	5-7 years – straight line
Tradenames	84,175		(32,337)		51,838	2-15 years—straight line
Purchased data lists	12,284		(6,595)		5,689	1-5 years—straight line, accelerated
Favorable lease	6,891		(1,044)		5,847	3-10 years—straight line
Noncompete agreements	1,300		(975)		325	3 years—straight line
	\$ 1,953,261	\$	(560,127)	\$	1,393,134	
Indefinite Lived Assets						
Tradenames	12,350		_		12,350	Indefinite life
Total intangible assets	\$ 1,965,611	\$	(560,127)	\$	1,405,484	

	I	Dece	mber 31, 2014	ļ				
	Gross Assets	Accumulated Amortization (In thousands)			Net	Amortization Life and Method		
Finite Lived Assets								
Customer contracts and lists	\$ 1,328,056	\$	(295,263)	\$	1,032,793	4-12 years—straight line		
Premium on purchased credit card portfolios	289,173		(114,923)		174,250	3-10 years—straight line, accelerated		
Customer database	210,300		(126,157)		84,143	3-10 years—straight line		
Collector database	60,238		(56,239)		3,999	30 years—15% declining balance		
Publisher networks	140,200		(1,662)		138,538	5-7 years – straight line		
Tradenames	86,934		(29,408)		57,526	2-15 years—straight line		
Purchased data lists	12,335		(6,497)		5,838	1-5 years—straight line, accelerated		
Favorable lease	6,891		(767)		6,124	3-10 years—straight line		
Noncompete agreements	1,300		(867)		433	3 years—straight line		
	\$ 2,135,427	\$	(631,783)	\$	1,503,644			
Indefinite Lived Assets								
Tradenames	12,350		_		12,350	Indefinite life		
Total intangible assets	\$ 2,147,777	\$	(631,783)	\$	1,515,994			

The estimated amortization expense related to intangible assets for the next five years and thereafter is as follows:

		the Years Ending
		December 31,
	(	(In thousands)
2015 (excluding the three months ended March 31, 2015)	\$	239,092
2016		296,802
2017		258,009
2018		195,653
2019		161,134
2020 & thereafter		242,444

#### Goodwill

The changes in the carrying amount of goodwill for the three months ended March 31, 2015 are as follows:

					Corporate/					
	LoyaltyOne		Epsilon		Card Services		Other			Total
	-				(In	thousands)				
December 31, 2014	\$	713,457	\$	2,890,295	\$	261,732	\$	_	\$	3,865,484
Effects of foreign currency translation		(73,521)		(1,197)		_				(74,718)
March 31, 2015	\$	639,936	\$	2,889,098	\$	261,732	\$		\$	3,790,766

#### 9. DEBT

Debt consists of the following:

Description	]	March 31, December 31, 2015 2014		,	Maturity	Interest Rate
		(Dollars in t	hous	sands)		
Long-term and other debt:						
2013 credit facility	\$	704,000	\$	_	July 2018 or December 2019	(1)
2013 term loan	Ψ	2,586,563	Ψ		July 2018 or December 2019	(1)
BrandLoyalty credit facility		77,321			December 2015	(2)
Senior notes due 2017		397,544		397,332	December 2017	5.250%
Senior notes due 2020		500,000		500,000	April 2020	6.375%
Senior notes due 2022		600,000		600,000	August 2022	5.375%
Total long-term and other debt		4,865,428		4,209,246		
Less: current portion		193,259		208,164		
Long-term portion	\$	4,672,169	\$	4,001,082		
Deposits:						
					Various – April 2015 –	0.35% to
Certificates of deposit	\$	3,519,218	\$	3,934,906	November 2021	3.20%
Money market deposits		991,156		838,635	On demand	(3)
Total deposits		4,510,374		4,773,541		
Less: current portion		2,533,417		2,645,995		
Long-term portion	\$	1,976,957	\$	2,127,546		
Non-recourse borrowings of consolidated securitization entities:						
						0.61% to
Fixed rate asset-backed term note securities	\$	3,376,916	\$	- , ,	Various – June 2015 – June 2019	6.75%
Floating rate asset-backed term note securities		450,000		450,000	February 2016	(4)
					Various – September 2015 – May	
Conduit asset-backed securities		970,000		1,365,000	2016	(5)
Total non-recourse borrowings of consolidated securitization						
entities		4,796,916		5,191,916		
Less: current portion		1,708,750		1,058,750		
Long-term portion	\$	3,088,166	\$	4,133,166		

<sup>1)</sup> The interest rate is based upon the London Interbank Offered Rate ("LIBOR") plus an applicable margin. At March 31, 2015, the weighted average interest rate was 2.18% for each of the 2013 Credit Facility and 2013 Term Loan.

At March 31, 2015, the Company was in compliance with its debt covenants.

<sup>(2)</sup> The interest rate is based upon the Euro Interbank Offered Rate plus an applicable margin. At March 31, 2015, the weighted average interest rate was 2.58%.

<sup>(3)</sup> The interest rates are based on the Federal Funds rate. At March 31, 2015, the interest rates ranged from 0.01% to 0.42%.

<sup>(4)</sup> The interest rate is based upon LIBOR plus an applicable margin. At March 31, 2015, the interest rate was 0.56%.

<sup>(5)</sup> The interest rate is based upon LIBOR or the asset-backed commercial paper costs of each individual conduit provider plus an applicable margin. At March 31, 2015, the interest rates ranged from 1.03% to 1.72%.

#### Long-term and other debt

The Company, as borrower, and ADS Alliance Data Systems, Inc., ADS Foreign Holdings, Inc., Alliance Data Foreign Holdings, Inc., Epsilon Data Management, LLC, Comenity LLC, Comenity Servicing LLC and Aspen Marketing Services, LLC, as guarantors, are party to a credit agreement that provides for a \$2.65 billion term loan (the "2013 Term Loan") with certain principal repayments and a \$1.3 billion revolving line of credit (the "2013 Credit Facility" and together with the 2013 Term Loan, the "2013 Credit Agreement"). Total availability under the 2013 Credit Facility at March 31, 2015 was \$596.0 million.

On March 3, 2015, Conversant LLC and Commission Junction, Inc. were added as guarantors for the 2013 Credit Agreement as well as the Senior Notes due 2017, Senior Notes due 2020, and Senior Notes due 2022.

#### Non-Recourse Borrowings of Consolidated Securitization Entities

#### Asset-Backed Term Notes

On April 17, 2015, Master Trust I issued \$500.0 million of asset-backed term securities, \$140.0 million of which will be retained by the Company and eliminated from the Company's unaudited condensed consolidated financial statements. These securities mature in April 2018 and have a variable interest rate equal to LIBOR plus a margin of 0.48%.

#### Conduit Facilities

The Company has access to committed undrawn capacity through three conduit facilities to support the funding of its credit card receivables through Master Trust I, Master Trust III and the WFC Trust.

As of March 31, 2015, total capacity under the conduit facilities was \$1.6 billion, of which \$1.0 billion had been drawn and was included in non-recourse borrowings of consolidated securitization entities in the Company's unaudited condensed consolidated balance sheets.

On April 1, 2015, Master Trust I amended its 2009-VFN conduit facility, extending the maturity to March 31, 2017.

On May 1, 2015, Master Trust III renewed its 2009-VFC conduit facility, increasing the capacity to \$900.0 million and extending the maturity to May 1, 2017.

#### 10. DERIVATIVE INSTRUMENTS

The Company uses derivatives to manage risks associated with certain assets and liabilities arising from the potential adverse impact of fluctuations in interest rates and foreign currency exchange rates.

The Company is a party to certain interest rate derivative instruments that involve the receipt of variable rate amounts from counterparties in exchange for the Company making fixed rate payments over the life of the agreement without the exchange of the underlying notional amount. These interest rate derivative instruments are not designated as hedges. Such instruments are not speculative and are used to manage interest rate risk, but do not meet the specific hedge accounting requirements of ASC 815, "Derivatives and Hedging."

The Company enters into certain foreign currency derivatives to reduce the volatility of the Company's cash flows resulting from changes in foreign currency exchange rates associated with certain inventory transactions, certain of which are designated as cash flow hedges.

The following tables present the fair values of the derivative instruments included within the Company's unaudited condensed consolidated balance sheets as of March 31, 2015 and December 31, 2014:

		March 3	31, 2015	
•	<b>Balance Sheet Location</b>	<b>Notional Amount</b>	Maturity	Fair Value
•		(In thou	ısands)	
Designated as hedging instruments:				
Foreign currency exchange hedges	Other current assets	\$ 62,796	April 2015 to January 2016	\$ 2,834
Foreign currency exchange hedges	Other current liabilities	\$ 12,446	April 2015 to September 2015	\$ 1,691
Not designated as hedging instruments:				
Interest rate derivatives	Other current liabilities	\$ 50,569	December 2015	<u>\$ 178</u>
			24 2244	
		December	r 31, 2014	
	Balance Sheet Location	Notional Amount	Maturity	Fair Value
		(In thou	ısands)	
Designated as hedging instruments:				
Foreign currency exchange hedges	Other current assets	\$ 50,908	January 2015 to September 2015	\$ 3,528
Not designated as hedging instruments:				
Foreign currency exchange hedges	Other current assets	\$ 3,125	January 2015 to March 2015	\$ 343
Foreign currency exchange forward				
contract	Other current liabilities	\$ 236,578	January 2015	\$ 16,990
Interest rate derivatives	Other current liabilities	\$ 79,429	December 2015 to August 2016	\$ 330

Losses of \$2.4 million, net of tax, were recognized in other comprehensive income for the quarter ended March 31, 2015 related to foreign currency exchange hedges designated as effective. Changes in the fair value of these hedges, excluding any ineffective portion are recorded in other comprehensive income (loss) until the hedged transactions affect net income. The ineffective portion of these cash flow hedges impacts net income when the ineffectiveness occurs. For the three months ended March 31, 2015, gains of \$0.8 million were reclassified from accumulated other comprehensive income into net income (cost of operations) and a de minimus amount of ineffectiveness was recorded. At March 31, 2015, a de minimus amount is expected to be reclassified from accumulated other comprehensive income into net income in the coming 12 months.

The following table summarizes activity related to and identifies the location of the Company's outstanding derivatives not designated as hedging instruments for the three months ended March 31, 2015 and 2014 recognized in the Company's unaudited condensed consolidated statements of income:

	2015			2014					
			Gain (Loss)			Gain on			
For the three months ended	I a see Charles and I a seed a	on Derivative				Derivative			
March 31,	Income Statement Location	Income Statement Location Instruments		Income Statement Location		Instruments			
	Interest expense on long-term and			Interest expense on long-term and					
Interest rate derivatives	other debt, net	\$	27	other debt, net	\$	81			
Foreign currency exchange forward									
contract	General and administrative	\$	(13,724)	General and administrative	\$				
Foreign currency exchange hedges	Cost of operations	\$	319	Cost of operations	\$				

Gains and losses on derivatives not designated as hedging instruments are included in other operating activities in the unaudited condensed consolidated statements of cash flows for all periods presented.

The Company limits its exposure on derivatives by entering into contracts with institutions that are established dealers who maintain certain minimum credit criteria established by the Company. At March 31, 2015, the Company does not maintain any derivative instruments subject to master agreements that would require the Company to post collateral or that contain any credit-risk related contingent features.

#### 11. DEFERRED REVENUE

The AIR MILES Reward Program collects fees from its sponsors based on the number of AIR MILES reward miles issued and, in limited circumstances, the number of AIR MILES reward miles redeemed. Because management has determined that the earnings process is not complete at the time an AIR MILES reward mile is issued, the recognition of redemption and service revenue is deferred.

Deferred Devenue

A reconciliation of deferred revenue for the AIR MILES Reward Program is as follows:

	47,611 86,940 134,55 (46,939) (115,741) (162,68					
	Service	Re	demption		Total	
		(In t	housands)			
December 31, 2014	\$ 332,368	\$	680,809	\$	1,013,177	
Cash proceeds	47,611		86,940		134,551	
Revenue recognized	(46,939)		(115,741)		(162,680)	
Other	_		25		25	
Effects of foreign currency translation	(27,967)		(56,533)		(84,500)	
March 31, 2015	\$ 305,073	\$	595,500	\$	900,573	
Amounts recognized in the unaudited condensed consolidated balance sheets:						
Current liabilities	\$ 151,392	\$	595,500	\$	746,892	
Non-current liabilities	\$ 153,681	\$	_	\$	153,681	

#### 12. COMMITMENTS AND CONTINGENCIES

#### Litigation and Regulatory Matters

The Federal Deposit Insurance Corporation ("FDIC") has notified Comenity Bank and Comenity Capital Bank (collectively, the "Banks") that it plans to pursue an enforcement action against them with respect to practices associated with certain of their credit card add-on products. Before the FDIC's review began, the Banks made changes to these add-on products, and they believe their current business practices substantially address the FDIC's concerns. An enforcement action could include civil monetary penalties, damages in the form of restitution and additional business practice changes. The Company is not able to make an estimate of loss with respect to this matter at this time.

#### 13. REDEEMABLE NON-CONTROLLING INTEREST

On January 2, 2014, the Company acquired a 60% ownership interest in BrandLoyalty. Pursuant to the BrandLoyalty share purchase agreement, the Company may acquire the remaining 40% ownership interest in BrandLoyalty over a four-year period from the acquisition date at 10% per year at predetermined valuation multiples. If specified annual earnings targets are met by BrandLoyalty, the Company must acquire the additional 10% ownership interest for the year achieved; otherwise, the sellers have a put option to sell the Company their 10% ownership interest for the respective year.

The specified annual earnings target was met for the year ended December 31, 2014 and the Company acquired an additional 10% ownership interest effective January 1, 2015, increasing its ownership percentage to 70%. The Company paid €77.2 million on February 10, 2015 (\$87.4 million) to acquire this additional 10% ownership interest. The remaining 30% interests held by minority interest shareholders are considered redeemable non-controlling interests, as the acquisition of these interests is outside of the Company's control.

As of March 31, 2015, the remaining interests are not redeemable, but are probable to be redeemed. As such, the Company adjusted the carrying amount of the redeemable non-controlling interest to the estimated redemption value assuming the interests were redeemable as of March 31, 2015. The estimated redemption values are based on a formula as prescribed in the BrandLoyalty share purchase agreement.

A reconciliation of the changes in the redeemable non-controlling interest is as follows:

	Co	emable Non- ontrolling Interest thousands)
Balance at January 2, 2014	\$	341,907
Net income attributable to non-controlling interest		9,847
Other comprehensive income attributable to non-controlling interest		1,988
Adjustment to redemption value		14,775
Foreign currency translation adjustments		(39,654)
Reclassification to accrued expenses		(93,297)
Balance at December 31, 2014		235,566
Net income attributable to non-controlling interest		2,273
Other comprehensive income attributable to non-controlling interest		489
Adjustment to redemption value		15,194
Foreign currency translation adjustments		(26,641)
Balance at March 31, 2015	\$	226,881

#### 14. STOCKHOLDERS' EQUITY

#### Stock Repurchase Program

On January 1, 2015, the Company's Board of Directors authorized a stock repurchase program to acquire up to \$600.0 million of the Company's outstanding common stock from January 1, 2015 through December 31, 2015, subject to any restrictions pursuant to the terms of the Company's credit agreements, indentures, applicable securities laws or otherwise.

For the three months ended March 31, 2015, the Company acquired a total of 2,003,653 shares of its common stock for \$564.9 million, of which \$22.3 million had not settled as of March 31, 2015. As of March 31, 2015, the Company had \$35.1 million available under the stock repurchase program.

On April 15, 2015, the Company's Board of Directors authorized an increase to the stock repurchase program approved on January 1, 2015 to acquire an additional \$400.0 million of the Company's outstanding common stock from January 1, 2015 through December 31, 2015, for a total authorization of \$1.0 billion, subject to any restrictions pursuant to the terms of the Company's credit agreements, indentures, applicable securities laws or otherwise.

#### Stock Compensation Expense

Total stock-based compensation expense recognized in the Company's unaudited condensed consolidated statements of income for the three months ended March 31, 2015 and 2014 is as follows:

	Thr	Three Months Ended March 31,				
		2015		2014		
		(In thousands)				
Cost of operations	\$	22,102	\$	10,982		
General and administrative		5,386		4,642		
Total	\$	27,488	\$	15,624		

During the three months ended March 31, 2015, the Company awarded 222,605 performance-based restricted stock units with a weighted average grant date fair value per share of \$284.23 as determined on the date of grant. The performance restriction on the awards will lapse upon determination by the Board of Directors or the Compensation Committee of the Board of Directors that the Company's earnings before taxes for the period from January 1, 2015 to December 31, 2015 met certain pre-defined vesting criteria that permit a range from 50% to 150% of such performance-based restricted stock units to vest. Upon such determination, the restrictions will lapse with respect to 33% of the award on February 17, 2016, an additional 33% of the award on February 17, 2017 and the final 34% of the award on February 17, 2018, provided that the participant is employed by the Company on each such vesting date.

During the three months ended March 31, 2015, the Company awarded 56,654 service-based restricted stock units with a weighted average grant date fair value per share of \$284.31 as determined on the date of grant. Service-based restricted stock units typically vest ratably over three years provided that the participant is employed by the Company on each such vesting date.

#### 15. ACCUMULATED OTHER COMPREHENSIVE INCOME

The changes in each component of accumulated other comprehensive income (loss), net of tax effects, are as follows:

			Unrealized Gains (Losses)	Cur	reign rency slation	Accumulated Other Comprehensive	
Three Months Ended March 31, 2015	<b>Gains on Securities</b>		on Cash Flow Hedges	Adjustments <sup>(1)</sup>		Income (Loss)	
			(In the	ousands)			
Balance at December 31, 2014	\$ 2,6	54 \$	2,350	\$	(80,457) \$	(75,453)	
Changes in other comprehensive income (loss) before							
reclassifications	g	17	(3,199)		(62,614)	(64,896)	
Amounts reclassified from other comprehensive							
income (loss)			796		<u> </u>	796	
Changes in other comprehensive income (loss)	9	17	(2,403)		(62,614)	(64,100)	
Balance as of March 31, 2015	\$ 3,5	71 \$	(53)	\$	(143,071) \$	(139,553)	

Three Months Ended March 31, 2014	_	Net Unrealized Gains on Securities		Unrealized Gains on Cash Flow Hedges		Foreign Currency Translation Adjustments <sup>(1)</sup>	Accumulated Other Comprehensive Income (Loss)		
				(In tho	us	ands)			
Balance as of December 31, 2013	\$	4,189	\$	_	\$	(22,416) \$	(18,22	27)	
Changes in other comprehensive income (loss)		485		_		9,333	9,81	١8	
Balance as of March 31, 2014	\$	4,674	\$		\$	(13,083)	8,40	<u>)</u> 9)	

<sup>(1)</sup> Primarily related to the impact of changes in the Canadian dollar and Euro foreign currency exchange rates.

There were no reclassifications out of accumulated other comprehensive income (loss) into net income for the three months ended March 31, 2014.

#### 16. FINANCIAL INSTRUMENTS

In accordance with ASC 825, "Financial Instruments," the Company is required to disclose the fair value of financial instruments for which it is practical to estimate fair value. To obtain fair values, observable market prices are used if available. In some instances, observable market prices are not readily available and fair value is determined using present value or other techniques appropriate for a particular financial instrument. These techniques involve judgment and as a result are not necessarily indicative of the amounts the Company would realize in a current market exchange. The use of different assumptions or estimation techniques may have a material effect on the estimated fair value amounts.

Fair Value of Financial Instruments — The estimated fair values of the Company's financial instruments are as follows:

	March 31, 2015				Decembe	2014	
	Carrying Amount		Fair Value		Carrying Amount		Fair Value
			(In tho		ousands)		
Financial assets							
Cash and cash equivalents	\$ 760,398	\$	760,398	\$	1,077,152	\$	1,077,152
Trade receivables, net	571,560		571,560		743,294		743,294
Credit card and loan receivables, net	10,143,003		10,143,003		10,673,709		10,673,709
Credit card and loan receivables held for sale	143,837		143,837		125,060		125,060
Redemption settlement assets, restricted	489,049		489,049		520,340		520,340
Cash collateral, restricted	24,940		24,940		22,511		22,511
Derivative instruments	2,834		2,834		3,871		3,871
Other investments	231,728		231,728		217,583		217,583
Financial liabilities							
Accounts payable	412,503		412,503		455,656		455,656
Derivative instruments	1,869		1,869		17,290		17,290
Deposits	4,510,374		4,551,986		4,773,541		4,801,464
Non-recourse borrowings of consolidated securitization entities	4,796,916		4,843,352		5,191,916		5,225,359
Long-term and other debt	4,865,428		4,895,784		4,209,246		4,227,414
Contingent consideration	_		_		326,023		326,023

#### Fair Value of Assets and Liabilities Held at March 31, 2015 and December 31, 2014

The following techniques and assumptions were used by the Company in estimating fair values of financial instruments as disclosed herein:

Cash and cash equivalents, trade receivables, net and accounts payable — The carrying amount approximates fair value due to the short maturity and the relatively liquid nature of these assets and liabilities.

*Credit card and loan receivables, net* — The carrying amount of credit card and loan receivables, net approximates fair value due to the short maturity and average interest rates that approximate current market origination rates.

*Credit card and loan receivables held for sale* — Credit card and loan receivables held for sale are recorded at the lower of cost or fair value, and their carrying amount approximates fair value due to the short duration of the holding period of the receivables prior to sale.

Redemption settlement assets, restricted — Redemption settlement assets, restricted are recorded at fair value based on quoted market prices for the same or similar securities.

Cash collateral, restricted — Spread deposits are recorded at their fair value based on discounted cash flow models. The Company uses a valuation model that calculates the present value of estimated cash flows for each asset. The fair value is based on the term of the underlying securities and a discount rate. The carrying amount of excess funding deposits approximates its fair value due to the relatively short maturity period and average interest rates, which approximate current market rates.

Other investments — Other investments are recorded at fair value based on quoted market prices for the same or similar securities.

*Deposits* — The fair value is estimated based on the current observable market rates available to the Company for similar deposits with similar remaining maturities.

*Non-recourse borrowings of consolidated securitization entities* — The fair value is estimated based on the current observable market rates available to the Company for similar debt instruments with similar remaining maturities or quoted market prices for the same transaction.

*Long-term and other debt* — The fair value is estimated based on the current observable market rates available to the Company for similar debt instruments with similar remaining maturities or quoted market prices for the same transaction.

Derivative instruments — Derivative instruments are recorded at fair value based on a discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflected the contractual terms of the derivatives, including the period to maturity, and used observable market-based inputs, including interest rate curves and option volatility. The fair value of the foreign currency derivative instruments is estimated based on published quotations of spot foreign currency rates and forward points which are converted into implied foreign currency rates.

Contingent consideration — The contingent consideration was recorded at fair value. The fair value at inception was determined using a Monte Carlo simulation valuation technique, which is based on certain key assumptions, including the estimated 2014 earnings and net debt of BrandLoyalty, each as defined in the BrandLoyalty share purchase agreement, earnings volatility, and discount rate. As of December 31, 2014, the fair value was determined based on the provisions in the BrandLoyalty share purchase agreement, which was based on a defined multiple, 2014 BrandLoyalty EBITDA and net debt. This liability was settled in the first quarter of 2015.

### Financial Assets and Financial Liabilities Fair Value Hierarchy

ASC 820 establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include:

- · Level 1, defined as observable inputs such as quoted prices in active markets;
- · Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and
- Level 3, defined as unobservable inputs where little or no market data exists, therefore requiring an entity to develop its own assumptions.

Financial instruments are considered Level 3 when their values are determined using pricing models, discounted cash flow methodologies or similar techniques and at least one significant model assumption or input is unobservable. Level 3 financial instruments also include those for which the determination of fair value requires significant management judgment or estimation. The use of different techniques to determine fair value of these financial instruments could result in different estimates of fair value at the reporting date.

Fair Value Measurements at

The following tables provide information for the assets and liabilities carried at fair value measured on a recurring basis as of March 31, 2015 and December 31, 2014:

		March 31, 2015 Using							
	 Balance at March 31, 2015		Level 1		Level 2		Level 3		
			(In thou	ısand	s)				
Corporate bonds (1)	\$ 243,597	\$	_	\$	243,597	\$	_		
Mutual funds (1)	19,770		19,770		_				
Cash collateral, restricted	24,940		2,251		_		22,689		
Other investments (2)	231,728		135,950		95,778		_		
Derivative instruments (3)	 2,834				2,834		_		
Total assets measured at fair value	\$ 522,869	\$	157,971	\$	342,209	\$	22,689		
Derivative instruments (3)	\$ 1,869	\$		\$	1,869	\$			
Total liabilities measured at fair value	\$ 1,869	\$		\$	1,869	\$			

Enix Value Messurements at

			Fair Value Measurements at December 31, 2014 Using							
		Salance at cember 31, 2014		Level 1		Level 2		Level 3		
				(In thou	ısand	s)				
Corporate bonds (1)	\$	283,213	\$		\$	283,213	\$	_		
Cash collateral, restricted		22,511		_		_		22,511		
Other investments (2)		217,583		127,764		89,819		_		
Derivative instruments (3)		3,871		_		3,871		_		
Total assets measured at fair value	\$	527,178	\$	127,764	\$	376,903	\$	22,511		
	<del></del>						_			
Derivative instruments <sup>(3)</sup>	\$	17,290	\$	_	\$	17,290	\$	_		
Contingent consideration		326,023		_		_		326,023		
Total liabilities measured at fair value	\$	343,313	\$	_	\$	17,290	\$	326,023		

- (1) Amounts are included in redemption settlement assets in the unaudited condensed consolidated balance sheets.
- (2) Amounts are included in other current assets and other assets in the unaudited condensed consolidated balance sheets.
- (3) Derivative instruments are included in other current assets, other assets and other current liabilities in the unaudited condensed consolidated balance sheets.

The following table summarizes the changes in fair value of the Company's asset and liability measured at fair value on a recurring basis using significant unobservable inputs (Level 3) as defined in ASC 825:

	Cash Collateral, Restricted				
	Thre	e Months E	nded	March 31,	
		2015	2014		
		(In tho	usands	s)	
Balance at beginning of period	\$	22,511	\$	34,124	
Total gains (realized or unrealized):					
Included in earnings		178		301	
Purchases		_		_	
Sales		_		_	
Issuances		_		_	
Settlements		_		_	
Transfers in or out of Level 3		_			
Balance at end of period	\$	22,689	\$	34,425	
Gains for the period included in earnings related to asset still held at end of period	\$	178	\$	301	

Spread deposits included in cash collateral, restricted are recorded at their fair value based on discounted cash flow models, utilizing the respective term of each instrument which ranged from 3 to 19 months, with a weighted average term of six months. The unobservable input used to calculate the fair value was the discount rate of 3.1%, which was based on an interest rate curve that is observable in the market as adjusted for a credit spread. Significant increases in the term or the discount rate would result in a lower fair value. Conversely, significant decreases in the term or the discount rate would result in a higher fair value.

For the three months ended March 31, 2015 and 2014, gains included in earnings attributable to cash collateral, restricted are included in securitization funding costs in the Company's unaudited condensed consolidated statements of income.

	<b>Contingent Consideration</b>				
	Thr	Three Months Ended March			
		2015		2014	
		(In thou	usands)		
Balance at beginning of period	\$	326,023	\$	_	
Total losses (realized or unrealized):					
Included in earnings		547			
Purchases		_		248,702	
Sales		_		_	
Issuances		_		_	
Settlements		(305,528)		_	
Foreign currency transaction adjustments		(21,042)		1,806	
Transfers in or out of Level 3		_			
Balance at end of period	\$		\$	250,508	
Losses for the period included in earnings related to liability still held at end of period	\$		\$	(1,806)	

The contingent consideration represents the additional consideration that the Company was required to pay as part of the earn-out provisions included in the BrandLoyalty share purchase agreement. The fair value was determined based on BrandLoyalty's earnings for the year ended December 31, 2014 using the methodology defined in the BrandLoyalty share purchase agreement. The obligation was settled in the first quarter of 2015.

There were no transfers between Level 1 and 2 within the fair value hierarchy for the years ended December 31, 2014 and 2013.

Financial Instruments Disclosed but Not Carried at Fair Value

The following tables provide assets and liabilities disclosed but not carried at fair value as of March 31, 2015 and December 31, 2014:

Fair	Value Measurements at	
	March 31, 2015	

	Total			Level 1		Level 2		Level 3
				(In thou	ısan	ds)		
Financial assets								
Cash and cash equivalents	\$	760,398	\$	760,398	\$	_	\$	
Credit card and loan receivables, net		10,143,003		_		_		10,143,003
Credit card and loan receivables held for sale		143,837						143,837
Total	\$	11,047,238	\$	760,398	\$		\$	10,286,840
Financial liabilities								
Deposits	\$	4,551,986	\$	_	\$	4,551,986	\$	_
Non-recourse borrowings of consolidated securitization entities		4,843,352		_		4,843,352		_
Long-term and other debt		4,895,784		<u> </u>		4,895,784		<u> </u>
	\$	14,291,122	\$	_	\$	14,291,122	\$	_
Total	Ψ	± .,=5 ±,±==				, ,		
Total	Ψ	1,101,111			_		_	
Total	<u>Ψ</u>	1,,201,122	=		=			
Total	<u> </u>	1,,201,122	Fa	air Value Me	== asur	rements at		
Total	<u>Ψ</u>	1,,=01,1==	Fa	air Value Me December				
Total		Total						Level 3
Total				December	31,	2014 Level 2	_	Level 3
Total  Financial assets				December Level 1	31,	2014 Level 2	_	Level 3
	\$			December Level 1	31,	2014 Level 2	\$	_
Financial assets Cash and cash equivalents Credit card and loan receivables, net	<u>-</u>	Total 1,077,152 10,673,709		December Level 1 (In thou	31, isan	2014 Level 2	\$	10,673,709
Financial assets Cash and cash equivalents	<u>-</u>	<b>Total</b> 1,077,152		December Level 1 (In thou	31, isan	2014 Level 2	\$	_
Financial assets Cash and cash equivalents Credit card and loan receivables, net	<u>-</u>	Total 1,077,152 10,673,709		December Level 1 (In thou	31, isan	2014 Level 2	\$	10,673,709
Financial assets Cash and cash equivalents Credit card and loan receivables, net Credit card and loan receivables held for sale	\$	Total  1,077,152 10,673,709 125,060	\$	December Level 1 (In thou  1,077,152 — —	\$ 31,	2014 Level 2		— 10,673,709 125,060
Financial assets Cash and cash equivalents Credit card and loan receivables, net Credit card and loan receivables held for sale	\$	Total  1,077,152 10,673,709 125,060	\$	December Level 1 (In thou  1,077,152 — —	\$ 31,	2014 Level 2		— 10,673,709 125,060
Financial assets Cash and cash equivalents Credit card and loan receivables, net Credit card and loan receivables held for sale Total	\$	Total  1,077,152 10,673,709 125,060	\$	December Level 1 (In thou  1,077,152 — —	\$ 31,	2014 Level 2		— 10,673,709 125,060

#### 17. INCOME TAXES

Total

Long-term and other debt

For the three months ended March 31, 2015 and 2014, the Company utilized an effective tax rate of 33.1% and 36.6%, respectively, to calculate its provision for income taxes. The effective tax rate for three months ended March 31, 2015 includes both a favorable state ruling and a lapse in an applicable statute of limitations. In accordance with ASC 740-270, "Income Taxes — Interim Reporting," the Company's expected annual effective tax rate for calendar year 2015 based on all known variables is approximately 35.8%.

#### 18. SEGMENT INFORMATION

Operating segments are defined by ASC 280, "Segment Reporting," as components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. The Company's chief operating decision maker is the President and Chief Executive Officer. The operating segments are reviewed separately because each operating segment represents a strategic business unit that generally offers different products and serves different markets.

The Company operates in the following reportable segments: LoyaltyOne, Epsilon, and Card Services. In the first quarter of 2015, the Company renamed the Private Label Services and Credit segment to "Card Services," which had no impact to the reported results of the segment in the current or prior periods. Segment operations consist of the following:

- · LoyaltyOne includes the Company's Canadian AIR MILES Reward Program and BrandLoyalty;
- Epsilon provides end-to-end, integrated direct marketing solutions that leverage transactional data to help clients more effectively acquire and build stronger relationships with their customers; and
- Card Services provides risk management solutions, account origination, funding, transaction processing, customer care, collections and marketing services for the Company's private label and co-brand credit card programs.

Corporate and other immaterial businesses are reported collectively as an "all other" category labeled "Corporate/Other." Income taxes are not allocated to the segments in the computation of segment operating profit for internal evaluation purposes and have also been included in "Corporate/Other."

						C	Corporate/			
Three Months Ended March 31, 2015	Log	yaltyOne	Epsilon	Ca	rd Services		Other	Eli	minations	Total
			 		(In thou	ısanc	ls)			
Revenues	\$	387,952	\$ 504,901	\$	714,718	\$	101	\$	(6,515)	\$ 1,601,157
Income (loss) before income taxes		53,790	7,040		259,741		(74,034)		_	246,537
Interest expense, net		705	 (3)		35,551		41,754		<u> </u>	78,007
Operating income (loss)		54,495	7,037		295,292		(32,280)			324,544
Depreciation and amortization		19,933	81,182		18,324		2,189		_	121,628
Stock compensation expense		2,992	15,418		3,692		5,386		_	27,488
Adjusted EBITDA (1)		77,420	103,637		317,308		(24,705)			473,660
Less: securitization funding costs		_	_		23,813		_		_	23,813
Less: interest expense on deposits			_		11,738		_		_	11,738
Less: adjusted EBITDA attributable to non-										
controlling interest		7,782	 <u> </u>		<u> </u>		<u> </u>		<u> </u>	7,782
Adjusted EBITDA, net <sup>(1)</sup>	\$	69,638	\$ 103,637	\$	281,757	\$	(24,705)	\$		\$ 430,327
			:							

Three Months Ended March 31, 2014	Log	yaltyOne	 Epsilon	Ca	ard Services		orporate/ Other	Elin	ninations	Total
					(In thou	ısands	s)			
Revenues	\$	328,970	\$ 347,469	\$	561,796	\$	41	\$	(5,376)	\$ 1,232,900
Income (loss) before income taxes		44,376	13,147		228,355		(71,833)		_	214,045
Interest expense, net		1,562	(13)		30,406		35,792		_	67,747
Operating income (loss)		45,938	13,134		258,761		(36,041)		_	281,792
Depreciation and amortization		22,249	37,077		12,693		2,054		_	74,073
Stock compensation expense		2,784	4,991		3,207		4,642		_	15,624
Adjusted EBITDA (1)		70,971	55,202		274,661		(29,345)		_	371,489
Less: securitization funding costs		_	_		22,911		_		_	22,911
Less: interest expense on deposits		_	_		8,234		_		_	8,234
Less: adjusted EBITDA attributable to non-										
controlling interest		5,789	_		_		_		_	5,789
Adjusted EBITDA, net (1)	\$	65,182	\$ 55,202	\$	243,516	\$	(29,345)	\$		\$ 334,555

<sup>(1)</sup> Adjusted EBITDA is a non-GAAP financial measure equal to net income, the most directly comparable financial measure based on GAAP, plus stock compensation expense, provision for income taxes, interest expense, net, depreciation and other amortization and amortization of purchased intangibles. Adjusted EBITDA, net is also a non-GAAP financial measure equal to adjusted EBITDA less securitization funding costs, interest expense on deposits and adjusted EBITDA attributable to the non-controlling interest. Adjusted EBITDA and adjusted EBITDA, net are presented in accordance with ASC 280 as they are the primary performance metrics utilized to assess performance of the segments.

#### 19. NON-CASH FINANCING AND INVESTING ACTIVITIES

In March 2015, the Company purchased 75,000 treasury shares under the Company's stock repurchase program for an aggregate amount of \$22.3 million that had not settled as of March 31, 2015 and was included in accounts payable in the Company's unaudited condensed consolidated balance sheets.

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#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion should be read in conjunction with the unaudited condensed consolidated financial statements and related notes thereto presented in this quarterly report and the consolidated financial statements and related notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2014, filed with the Securities and Exchange Commission, or SEC, on February 27, 2015.

#### **Quarter in Review Highlights**

For the three months ended March 31, 2015, revenue increased 30% to \$1.6 billion and adjusted EBITDA, net increased 29% to \$430.3 million as compared to the prior year period.

LoyaltyOne®

LoyaltyOne generates revenue primarily from our coalition loyalty program in Canada, the AIR MILES® Reward Program, and our ownership interest in BrandLoyalty Group B.V., or BrandLoyalty. Effective January 1, 2015, our ownership interest in BrandLoyalty increased from 60% to 70%.

Revenue for the LoyaltyOne segment increased 18% to \$388.0 million and adjusted EBITDA, net increased 7% to \$69.6 million for the three months ended March 31, 2015, as compared to the prior year period. Declines in foreign currency exchange rates negatively impacted revenue and adjusted EBITDA, net by approximately \$63.5 million and \$10.2 million, respectively.

Despite the negative foreign currency exchange impact, growth in both revenue and adjusted EBITDA, net was driven by our short-term loyalty campaigns, as the number of these programs in market during the three months ended March 31, 2015, exceeded those for the same period in 2014. These programs tend to be 12 to 20 weeks in duration, and the number of active programs increased over 60% as compared to the same period last year. The number of active programs for the second quarter of 2015 is expected to be slightly lower than the comparative prior year period due to the timing of the promotional campaigns, some of which were in market in the first quarter of 2015.

Growth, in local currency, within our coalition loyalty program increased due to an increase in the number of AIR MILES reward miles issued and redeemed. However, because of a decline in the Canadian dollar, both revenue and adjusted EBITDA, net decreased by \$13.2 million and \$5.0 million, respectively.

AIR MILES reward miles issued increased 7% due to the gas and grocer verticals, driven by promotional activity and by the expansion of our relationship with Sobeys. AIR MILES reward miles redeemed increased 15% due to higher redemptions under our AIR MILES Cash program option.

For the AIR MILES Reward Program, AIR MILES reward miles issued and AIR MILES reward miles redeemed are the two primary drivers of revenue and indicators of success of the program. The number of AIR MILES reward miles issued impacts the number of future AIR MILES reward miles available to be redeemed. This can also impact future revenue recognized with respect to the number of AIR MILES reward miles redeemed and the amount of breakage for those AIR MILES reward miles expected to remain unredeemed.

During the three months ended March 31, 2015, LoyaltyOne announced a multi-year contract renewal with Metro Ontario Inc., a national grocery retailer in Canada, which extends our partnership in the Ontario market. In addition, we announced an expansion of our relationship with Sobeys, another Canadian grocery retailer, to begin to issue AIR MILES reward miles at Sobeys, Sobeys Urban Fresh and Foodland stores across Ontario in 2015. We also announced a multi-year renewal of our agreement with Shell Canada Products as a sponsor in the AIR MILES Reward Program. We signed a new multi-year agreement with Shell Canada Products, the licensor and franchisor of the JiffyLube® brand in Canada, to allow AIR MILES reward miles to be issued at the more than 150 participating JiffyLube service centers throughout Canada.

#### Epsilon®

Revenue increased 45% to \$504.9 million and adjusted EBITDA, net increased 88% to \$103.6 million for the three months ended March 31, 2015 as compared to the same period in 2014 primarily due to the acquisition of Conversant, Inc., or Conversant®, in December 2014, which added \$136.7 million and \$45.9 million of revenue and adjusted EBITDA, net, respectively in the first quarter of 2015. Excluding Conversant, Epsilon's revenues increased \$20.8 million, driven by database builds completed for new clients and placed in production and services provided to existing clients, primarily in the automotive vertical.

During the three months ended March 31, 2015, Epsilon announced a new multi-year agreement with Nature's Way, a dietary supplement brand, to serve as the digital agency of record across a number of brands and to provide CRM marketing services.

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#### Card Services

In the first quarter of 2015, we renamed our Private Label Services and Credit segment to "Card Services," which had no impact to the reported results of the segment in the current or prior periods.

Revenue increased 27% to \$714.7 million and adjusted EBITDA, net increased 16% to \$281.8 million for the three months ended March 31, 2015 as compared to the same period in 2014.

For the three months ended March 31, 2015, average credit card and loan receivables increased 33% as compared to the same period in the prior year as a result of increased credit sales, recent client signings and recent credit card portfolio acquisitions. Credit sales increased 37% for the three months ended March 31, 2015 due to cardholder growth, strong credit cardholder spending, recent client signings and recent credit card portfolio acquisitions.

During the three months ended March 31, 2015, Card Services announced the signing of a new multi-year agreement with Red Roof Inn, a hotel chain, to provide co-brand credit card services. We also announced the renewal of multi-year agreements to continue providing private label credit card services to Talbots, Inc., a women's apparel retailer, and to continue providing co-brand and private label credit card services to FULLBEAUTY Brands, a fashion and lifestyle resource for plus-size women.

#### **Critical Accounting Policies and Estimates**

There have been no material changes to our critical accounting policies and estimates from the information provided in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," included in our Annual Report filed on Form 10-K for the fiscal year ended December 31, 2014.

#### **Recent Issued Pronouncements**

See "Recently Issued Accounting Standards" under Note 1, "Summary of Significant Accounting Policies," of the Notes to Unaudited Condensed Consolidated Financial Statements for a discussion of certain accounting standards that have been issued during 2014 and 2015.

#### **Use of Non-GAAP Financial Measures**

Adjusted EBITDA is a non-GAAP financial measure equal to net income, the most directly comparable financial measure based on accounting principles generally accepted in the United States of America, or GAAP, plus stock compensation expense, provision for income taxes, interest expense, net, depreciation and other amortization and amortization of purchased intangibles. Adjusted EBITDA, net is also a non-GAAP financial measure equal to adjusted EBITDA less securitization funding costs, interest expense on deposits and adjusted EBITDA attributable to the non-controlling interest.

We use adjusted EBITDA and adjusted EBITDA, net as an integral part of our internal reporting to measure the performance of our reportable segments and to evaluate the performance of our senior management. Adjusted EBITDA and adjusted EBITDA, net are each considered an important indicator of the operational strength of our businesses. Adjusted EBITDA eliminates the uneven effect across all business segments of considerable amounts of non-cash depreciation of tangible assets and amortization of intangible assets, including certain intangible assets that were recognized in business combinations. A limitation of this measure, however, is that it does not reflect the periodic costs of certain capitalized tangible and intangible assets used in generating revenues in our businesses. Management evaluates the costs of such tangible and intangible assets, such as capital expenditures, investment spending and return on capital and therefore the effects are excluded from adjusted EBITDA. Adjusted EBITDA also eliminates the non-cash effect of stock compensation expense. Stock compensation expense is not included in the measurement of segment adjusted EBITDA provided to the chief operating decision maker for purposes of assessing segment performance and decision making with respect to resource allocations. In addition to the above, adjusted EBITDA, net also excludes the interest associated with financing our credit card and loan receivables, which represents securitization funding costs and interest on deposits, and the percentage of the adjusted EBITDA attributable to the non-controlling interest. We believe that adjusted EBITDA and adjusted EBITDA, net provide useful information to our investors regarding our performance and overall results of operations. Adjusted EBITDA and adjusted EBITDA, net are not intended to be performance measures that should be regarded as an alternative to, or more meaningful than, either operating income or net income as indicators of operating performance or to cash flows from operating activities as a measure of liquidity. In addition, adjusted EBITDA and adjusted EBITDA, net are not intended to represent funds available for dividends, reinvestment or other discretionary uses, and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP.

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The adjusted EBITDA and adjusted EBITDA, net measures presented in this Quarterly Report on Form 10-Q may not be comparable to similarly titled measures presented by other companies, and may not be identical to corresponding measures used in our various agreements.

	Three Months Ended March 31				
		2015		2014	
		(In tho	usands	s)	
Net income	\$	164,832	\$	135,747	
Stock compensation expense		27,488		15,624	
Provision for income taxes		81,705		78,298	
Interest expense, net		78,007		67,747	
Depreciation and other amortization		33,638		25,512	
Amortization of purchased intangibles		87,990		48,561	
Adjusted EBITDA		473,660		371,489	
Less: securitization funding costs		23,813		22,911	
Less: interest expense on deposits		11,738		8,234	
Less: adjusted EBITDA attributable to non-controlling interest		7,782		5,789	
Adjusted EBITDA, net	\$	430,327	\$	334,555	

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#### **Consolidated Results of Operations**

Three months ended March 31, 2015 compared to the three months ended March 31, 2014

	Three Months Ended March 31,				% Change		
		2015		2014	2015 to 2014		
Revenues		(In thou	s, except perc	entages)			
Transaction	\$	93,285	\$	83,980	11%		
Redemption		308,145		243,690	26		
Finance charges, net		679,462		536,261	27		
Marketing services		471,196		328,469	43		
Other revenue		49,069		40,500	21		
Total revenue		1,601,157		1,232,900	30%		
Operating expenses							
Cost of operations (exclusive of depreciation and amortization disclosed separately below)		989,863		772,426	28		
Provision for loan loss		134,929		70,582	91		
General and administrative		30,193		34,027	(11)		
Depreciation and other amortization		33,638		25,512	32		
Amortization of purchased intangibles		87,990		48,561	81		
Total operating expenses		1,276,613		951,108	34%		
Operating income		324,544		281,792	15%		
Interest expense							
Securitization funding costs		23,813		22,911	4		
Interest expense on deposits		11,738		8,234	43		
Interest expense on long-term and other debt, net		42,456		36,602	16		
Total interest expense, net		78,007		67,747	15		
Income before income tax	\$	246,537	\$	214,045	15%		
Provision for income taxes		81,705		78,298	4		
Net income	\$	164,832	\$	135,747	21%		
W. Ourself and Markey							
Key Operating Metrics:		E0 C0E		E0.004	450/		
Credit card statements generated	ф	58,695	ф	50,884	15%		
Credit sales	\$	4,959,822	\$	3,614,171	37%		
Average credit card and loan receivables	\$	10,677,289	\$	8,022,652	33%		
AIR MILES reward miles issued		1,228,861		1,146,927	7%		
AIR MILES reward miles redeemed		1,212,634		1,056,234	15%		

*Revenue.* Total revenue increased \$368.3 million, or 30%, to \$1.6 billion for the three months ended March 31, 2015 from \$1.2 billion for the three months ended March 31, 2014. The increase was due to the following:

- *Transaction*. Revenue increased \$9.3 million, or 11%, to \$93.3 million for the three months ended March 31, 2015 due to an increase in servicing fees charged to our credit cardholders.
- Redemption. Revenue increased \$64.5 million, or 26%, to \$308.1 million for the three months ended March 31, 2015 due to an increase of \$73.1 million resulting from a higher number of short-term loyalty programs in market for the three months ended March 31, 2015 as compared to the prior year period, offset in part by a decline in the Euro. In local currency, revenue associated with our coalition loyalty program increased due to a 15% increase in the number of AIR MILES reward miles redeemed. However, because of the decline in the Canadian dollar, revenue associated with our coalition loyalty program decreased \$8.7 million.
- *Finance charges*, *net*. Revenue increased \$143.2 million, or 27%, to \$679.5 million for the three months ended March 31, 2015. This increase was driven by a 33% increase in average credit card and loan receivables, which increased revenue \$177.4 million through a combination of recent credit card portfolio acquisitions and strong cardholder spending. This increase was offset in part by a 130 basis point decline in yield due to the onboarding of new programs, which decreased revenue by \$34.2 million.

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- *Marketing Services*. Revenue increased \$142.7 million, or 43%, to \$471.2 million for the three months ended March 31, 2015. The increase in revenue was driven by the Conversant acquisition, which added \$127.9 million. Additionally, revenues increased \$18.3 million within our Epsilon segment due to database builds completed for new clients being placed into production and an expansion of services provided to existing clients, primarily in the automotive vertical.
- *Other revenue*. Revenue increased \$8.6 million, or 21%, to \$49.1 million for the three months ended March 31, 2015 due to the Conversant acquisition.

*Cost of operations*. Cost of operations increased \$217.4 million, or 28%, to \$989.9 million for the three months ended March 31, 2015 as compared to \$772.4 million for the three months ended March 31, 2014. The increase resulted from growth across each of our segments, including the following:

- Within the LoyaltyOne segment, cost of operations increased \$52.7 million due to a \$57.1 million increase in cost of redemptions associated with the increase in redemption revenue as discussed above.
- Within the Epsilon segment, cost of operations increased \$119.4 million due to the Conversant acquisition, which added \$100.8 million. Excluding Conversant, cost of operations increased \$18.6 million due to a \$9.4 million increase in payroll and benefit expenses to support growth as well as an increase of \$9.2 million in direct expenses associated with the increase in revenue.
- Within the Card Services segment, cost of operations increased by \$46.4 million as payroll and benefit expenses increased \$10.7 million due to an
  increase in the number of associates to support growth. Additionally, operating costs increased \$35.7 million, as credit card processing expenses
  increased due to growth in volume, and marketing expenses increased as a result of higher credit sales.

*Provision for loan loss.* Provision for loan loss increased \$64.3 million, or 91%, to \$134.9 million for the three months ended March 31, 2015 as compared to \$70.6 million for the three months ended March 31, 2014. The increase in the provision was driven by accelerating growth in our average credit card and loan receivables, which increased by 33%, stable rather than improving principal loss rates as compared to the prior year period, and the turnover of credit card receivables acquired in 2014.

*General and administrative.* General and administrative expenses decreased \$3.8 million, or 11%, to \$30.2 million for the three months ended March 31, 2015 as compared to \$34.0 million for the three months ended March 31, 2014, as net foreign currency exchange gains related to the February 2015 settlement of the contingent liability associated with the BrandLoyalty acquisition were offset by higher payroll and benefit expenses.

Depreciation and other amortization. Depreciation and other amortization increased \$8.1 million, or 32%, to \$33.6 million for the three months ended March 31, 2015, as compared to \$25.5 million for the three months ended March 31, 2014, due to additional assets placed into service resulting from both the Conversant acquisition and recent capital expenditures.

Amortization of purchased intangibles. Amortization of purchased intangibles increased \$39.4 million, or 81%, to \$88.0 million for the three months ended March 31, 2015 as compared to \$48.6 million for the three months ended March 31, 2014. The increase relates to \$41.9 million of additional amortization associated with the intangible assets from the Conversant acquisition.

*Interest expense, net.* Total interest expense, net increased \$10.3 million, or 15%, to \$78.0 million for the three months ended March 31, 2015 as compared to \$67.7 million for the three months ended March 31, 2014. The increase was due to the following:

- Securitization funding costs. Securitization funding costs increased \$0.9 million as higher average borrowings were offset in part by lower average interest rates.
- Interest expense on deposits. Interest expense on deposits increased \$3.5 million as increases from higher borrowings were offset in part by lower average interest rates.
- Interest expense on long-term and other debt, net. Interest expense on long-term and other debt, net increased \$5.9 million. Interest expense increased as a result of \$16.4 million in interest expense associated with the \$1.4 billion incremental term loan borrowed in December 2014 and the \$600.0 million Senior Notes due 2022 issued in July 2014. These increases were offset by a decrease in interest expense of \$11.6 million associated with the convertible senior notes that were settled in May 2014.

*Taxes*. Income tax expense increased \$3.4 million to \$81.7 million for the three months ended March 31, 2015 from \$78.3 million for the three months ended March 31, 2014 due to an increase in taxable income, offset in part by both a favorable state tax ruling and a lapse in an applicable statute of limitations.

#### Segment Revenue and Adjusted EBITDA, net

	Three Months Ended March 31,				% Change	
		2015		2014	2015 to 2014	
Revenue:		(In thou	sand	s, except perc	entages)	
LoyaltyOne	\$	387,952	\$	328,970	18%	
Epsilon		504,901		347,469	45	
Card Services		714,718		561,796	27	
Corporate/Other		101		41	nm*	
Eliminations		(6,515)		(5,376)	nm*	
Total	\$	1,601,157	\$	1,232,900	30%	
Adjusted EBITDA, net (1):						
LoyaltyOne	\$	69,638	\$	65,182	7%	
Epsilon		103,637		55,202	88	
Card Services		281,757		243,516	16	
Corporate/Other		(24,705)		(29,345)	(16)	
Eliminations					nm*	
Total	\$	430,327	\$	334,555	29%	

<sup>(1)</sup> Adjusted EBITDA, net is equal to net income, plus stock compensation expense, provision for income taxes, interest expense, net, depreciation and amortization and amortization of purchased intangibles, less securitization funding costs, interest expense on deposits and adjusted EBITDA attributable to the non-controlling interest. For a reconciliation of adjusted EBITDA, net to net income, the most directly comparable GAAP financial measure, see "Use of Non-GAAP Financial Measures" included in this report.

nm\* not meaningful.

#### Three months ended March 31, 2015 compared to the three months ended March 31, 2014

*Revenue*. Total revenue increased \$368.3 million, or 30%, to \$1.6 billion for the three months ended March 31, 2015 from \$1.2 billion for the three months ended March 31, 2014. The net increase was due to the following:

- LoyaltyOne. Revenue increased \$59.0 million, or 18%, to \$388.0 million for the three months ended March 31, 2015. Revenue increased \$72.2 million due to a greater number of short-term loyalty programs in market in the first quarter of 2015 as compared to 2014. Revenue within our coalition loyalty program declined \$13.2 million, as increases in revenue associated with growth in AIR MILES reward miles issued and redeemed of 7% and 15%, respectively, were offset by declines in the Canadian dollar.
- *Epsilon*. Revenue increased \$157.4 million, or 45%, to \$504.9 million for the three months ended March 31, 2015 due primarily to the Conversant acquisition, which added \$136.7 million. Increases in revenue were also driven by completion of database builds for new clients that were placed in production and additional services provided to existing clients, primarily within the automotive vertical.
- *Card Services*. Revenue increased \$152.9 million, or 27%, to \$714.7 million for the three months ended March 31, 2015. Finance charges, net increased by \$143.2 million, driven by a 33% increase in average credit card and loan receivables, which was a result of recent portfolio acquisitions and strong cardholder spending. Other servicing fees charged to our credit cardholders increased \$10.0 million due to an increase in volumes.

*Adjusted EBITDA*, *net*. Adjusted EBITDA, net increased \$95.8 million, or 29%, to \$430.3 million for the three months ended March 31, 2015 from \$334.6 million for the three months ended March 31, 2014. The increase was due to the following:

- LoyaltyOne. Adjusted EBITDA, net increased \$4.5 million, or 7%, to \$69.6 million for the three months ended March 31, 2015. Adjusted EBITDA, net was positively impacted by both business growth and timing of short-term loyalty programs in market, while a weaker Canadian dollar and Euro negatively impacted adjusted EBITDA, net by \$10.2 million.
- *Epsilon*. Adjusted EBITDA, net increased \$48.4 million, or 88%, to \$103.6 million for the three months ended March 31, 2015. Adjusted EBITDA, net was positively impacted by the acquisition of Conversant, which contributed \$45.9 million and new database builds placed into production.
- *Card Services*. Adjusted EBITDA, net increased \$38.2 million, or 16%, to \$281.8 million for the three months ended March 31, 2015. Adjusted EBITDA, net was positively impacted by the increase in finance charges, net, but offset in part by both an increase in operating expenses due to increased volumes and an increase in the provision for loan loss resulting from the increase in credit card and loan receivables.
- *Corporate/Other*. Adjusted EBITDA, net increased \$4.6 million to a loss of \$24.7 million for the three months ended March 31, 2015 as net foreign currency exchange gains related to the February 2015 settlement of the contingent liability associated with the BrandLoyalty acquisition were offset by higher payroll and benefit expenses.

#### **Asset Quality**

Our delinquency and net charge-off rates reflect, among other factors, the credit risk of our credit card and loan receivables, the success of our collection and recovery efforts, and general economic conditions.

Delinquencies. A credit card account is contractually delinquent when we do not receive the minimum payment by the specified due date on the cardholder's statement. Our policy is to continue to accrue interest and fee income on all credit card accounts beyond 90 days, except in limited circumstances, until the credit card account balance and all related interest and other fees are paid or charged-off, typically at 180 days delinquent. When an account becomes delinquent, a message is printed on the credit cardholder's billing statement requesting payment. After an account becomes 30 days past due, a proprietary collection scoring algorithm automatically scores the risk of the account becoming further delinquent. The collection system then recommends a collection strategy for the past due account based on the collection score and account balance and dictates the contact schedule and collections priority for the account. If we are unable to make a collection after exhausting all in-house collection efforts, we may engage collection agencies and outside attorneys to continue those efforts.

The following table presents the delinquency trends of our credit card and loan receivables portfolio:

	 March 31, 2015	% of Total	December 31, 2014	% of Total
	 	(In thousands, exce	ept percentages)	
Receivables outstanding – principal	\$ 10,246,419	100.0%	\$ 10,762,498	100.0%
Principal receivables balances contractually delinquent:				
31 to 60 days	131,319	1.3%	157,760	1.4%
61 to 90 days	90,874	0.9	93,175	0.9
91 or more days	176,239	1.7	182,945	1.7
Total	\$ 398,432	3.9%	\$ 433,880	4.0%

Net Charge-Offs. Our net charge-offs include the principal amount of losses from cardholders unwilling or unable to pay their account balances, as well as bankrupt and deceased credit cardholders, less recoveries and exclude charged-off interest, fees and fraud losses. Charged-off interest and fees reduce finance charges, net while fraud losses are recorded as an expense. Credit card and loan receivables, including unpaid interest and fees, are charged-off at the end of the month during which an account becomes 180 days contractually past due, except in the case of customer bankruptcies or death. Credit card and loan receivables, including unpaid interest and fees, associated with customer bankruptcies or death are charged-off at the end of each month subsequent to 60 days after the receipt of notification of the bankruptcy or death, but in any case, not later than the 180-day contractual time frame.

The net charge-off rate is calculated by dividing net charge-offs of principal receivables for the period by the average credit card and loan receivables for the period. Average credit card and loan receivables represent the average balance of the cardholder receivables at the beginning of each month in the periods indicated. The following table presents our net charge-offs for the periods indicated:

	Tl	Three Months Ended March 31,				
		2015		2014		
		(In thousar	ıds, e	except		
		percen	(In thousands, except percentages)			
Average credit card receivables	\$	10,677,289	\$	8,022,652		
Net charge-offs of principal receivables		119,922		96,593		
Net charge-offs as a percentage of average credit card receivables		4.5%		4.8%		

See Note 4, "Credit Card and Loan Receivables," of the Notes to Unaudited Condensed Consolidated Financial Statements for additional information related to the securitization of our credit card receivables.

#### **Liquidity and Capital Resources**

Operating Activities. We generated cash flow from operating activities of \$174.7 million and \$333.1 million for the three months ended March 31, 2015 and 2014, respectively. The decline in operating cash flows during the quarter ended March 31, 2015 as compared to the prior year period is a result of the settlement of the contingent liability associated with the BrandLoyalty acquisition. Changes in the fair value of the contingent liability from the initial valuation are classified as an adjustment to operating cash flows and as such, the adjustment of \$99.6 million during the first quarter of 2015 negatively impacted our operating cash flow. Increases in working capital, due primarily to the reduction of accounts payable and accrued expenses, also negatively impacted operating cash flows.

We utilize our cash flow from operations for ongoing business operations, repayments of our revolving line of credit or other debt, acquisitions and capital expenditures.

*Investing Activities*. Cash provided by investing activities was \$337.3 million for the three months ended March 31, 2015, compared to cash used by investing activities of \$0.4 million for the prior year period. Significant components of investing activities are as follows:

- *Redemption settlement assets*. Cash decreased \$12.6 million and \$77.8 million for the three months ended March 31, 2015 and 2014, respectively. The use of cash in the three months ended March 31, 2014 was related to an increase in funding related to the change in breakage rate at December 31, 2013.
- *Credit card and loan receivables*, *net*. Cash increased \$401.7 million and \$384.0 million for the three months ended March 31, 2015 and 2014, respectively, due to the seasonal paydown of credit card and loan receivables.
- Payments for acquired business, net of cash acquired. During the three months ended March 31, 2014, we utilized cash of \$259.5 million for the acquisition of our 60% ownership interest in BrandLoyalty on January 2, 2014.

Financing Activities. Cash used in financing activities was \$811.7 million and \$592.4 million for the three months ended March 31, 2015 and 2014, respectively. The increase in cash used in financing activities is due to the settlement of the BrandLoyalty contingent liability originally included in consideration transferred and the acquisition of the additional 10% ownership interest in BrandLoyalty, which resulted in uses of cash of \$205.9 million and \$87.4 million, respectively. In addition, we paid \$542.6 million to acquire treasury shares under our stock repurchase program during the three months ended March 31, 2015, as compared to \$44.6 million during the same period in 2014. Net borrowings under our agreements increased by \$655.4 million to finance these uses of cash. Other significant financing uses of cash resulted from a net repayment of debt associated with the deposits and non-recourse borrowings of consolidated securitization entities.

*Liquidity Sources*. In addition to cash generated from operating activities, our primary sources of liquidity include our credit card securitization program, deposits issued by Comenity Bank and Comenity Capital Bank, our credit agreements and issuances of debt and equity securities. In addition to our efforts to renew and expand our current liquidity sources, we continue to seek new funding sources. We continue to expand our brokered certificates of deposit and our money market deposits to supplement liquidity for our credit card and loan receivables.

Quantitative measures established by regulations to ensure capital adequacy require Comenity Bank and Comenity Capital Bank to maintain minimum amounts and ratios of total and Tier 1 capital to risk weighted assets and of Tier 1 capital to average assets. The Tier 1 risk-based capital ratio, leverage ratio and total risk-based capital ratio for Comenity Capital Bank were 13.5%, 13.3% and 14.8%, respectively, at March 31, 2015. The Tier 1 risk-based capital ratio, leverage ratio and total risk-based capital ratio for Comenity Bank were 15.0%, 13.8% and 16.3%, respectively, at March 31, 2015. Based on these guidelines, Comenity Bank and Comenity Capital Bank are considered well capitalized.

We believe that internally generated funds and other sources of liquidity discussed above will be sufficient to meet working capital needs, capital expenditures, and other business requirements for at least the next 12 months.

As of March 31, 2015, we were in compliance with our debt covenants.

2013 Credit Agreement. Our 2013 Credit Agreement provides for a \$2.65 billion term loan, subject to certain principal repayments, and a \$1.3 billion revolving line of credit.

As of March 31, 2015, we had \$704.0 million outstanding under our credit facility and total availability of \$596.0 million. Our total leverage ratio, as defined in our credit agreement, was 2.7 to 1 at March 31, 2015, as compared to the maximum covenant ratio of 3.5 to 1.

Securitization Program. We sell a majority of the credit card receivables originated by Comenity Bank to WFN Credit Company, LLC, which in turn sells them to World Financial Network Credit Card Master Trust, or Master Trust I, World Financial Network Credit Card Master Note Trust and World Financial Network Credit Card Master Trust III, or collectively, the WFN Trusts, as part of our credit card securitization program, which has been in existence since January 1996. We also sell our credit card receivables originated by Comenity Capital Bank to World Financial Capital Credit Company, LLC, which in turn sells them to World Financial Capital Master Note Trust, or the WFC Trust. These securitization programs are the primary vehicle through which we finance Comenity Bank's and Comenity Capital Bank's credit card receivables.

As of March 31, 2015, the WFN Trusts and the WFC Trust had approximately \$7.7 billion of securitized credit card receivables. Securitizations require credit enhancements in the form of cash, spread deposits, additional receivables and subordinated classes. The credit enhancement is principally based on the outstanding balances of the series issued by the WFN Trusts and the WFC Trust and by the performance of the credit card receivables in these credit card securitization trusts.

At March 31, 2015, we had \$4.8 billion of non-recourse borrowings of consolidated securitization entities, of which \$1.7 billion is due within the next 12 months. As of March 31, 2015, total capacity under the conduit facilities was \$1.6 billion, of which \$1.0 billion had been drawn and was included in non-recourse borrowings of consolidated securitization entities in the unaudited condensed consolidated balance sheets.

Historically, we have used both public and private term asset-backed securitization transactions as well as private conduit facilities as sources of funding for our credit card receivables. Private conduit facilities have been used to accommodate seasonality needs and to bridge to completion of asset-backed securitization transactions.

We have secured and continue to secure the necessary commitments to fund our portfolio of securitized credit card receivables originated by Comenity Bank and Comenity Capital Bank. However, certain of these commitments are short-term in nature and subject to renewal. There is not a guarantee that these funding sources, when they mature, will be renewed on similar terms or at all as they are dependent on the asset-backed securitization markets at the time.

In April 2015, Master Trust I issued \$500.0 million of asset-backed term securities, \$140.0 million of which we will retain and eliminate from the unaudited condensed consolidated financial statements. These securities mature in April 2018 and have a variable interest rate equal to the London Interbank Offered Rate plus a margin of 0.48%.

In April 2015, we amended our 2009-VFN conduit facility, extending the maturity to March 31, 2017. Also in May 2015, we renewed our 2009-VFC conduit facility, increasing its capacity to \$900.0 million and extending the maturity to May 1, 2017.

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The following table shows the maturities of borrowing commitments as of March 31, 2015 for the WFN Trusts and the WFC Trust by year:

							2	2019 and	
	2015	2016		2017		2018	T	hereafter	Total
		(In thousands)							
Term notes	\$ 693,750	\$ 1,050,000	\$	650,000	\$	631,000	\$	802,166	\$ 3,826,916
Conduit facilities <sup>(1)</sup>	440,000	1,150,000		_				_	1,590,000
Total <sup>(2)</sup>	\$ 1,133,750	\$ 2,200,000	\$	650,000	\$	631,000	\$	802,166	\$ 5,416,916

- (1) Amount represents borrowing capacity, not outstanding borrowings.
- (2) Total amounts do not include \$1.5 billion of debt issued by the credit card securitization trusts, which was retained by us and has been eliminated in the unaudited condensed consolidated financial statements.

Early amortization events as defined within each asset-backed securitization transaction are generally driven by asset performance. We do not believe it is reasonably likely for an early amortization event to occur due to asset performance. However, if an early amortization event were declared, the trustee of the particular credit card securitization trust would retain the interest in the receivables along with the excess interest income that would otherwise be paid to our bank subsidiary until the credit card securitization investors were fully repaid. The occurrence of an early amortization event would significantly limit or negate our ability to securitize additional credit card receivables.

See Note 9, "Debt," of the Notes to Unaudited Condensed Consolidated Financial Statements for additional information regarding our debt.

Repurchase of Equity Securities. During the three months ended March 31, 2015, we repurchased approximately 2.0 million shares of our common stock for an aggregate amount of \$564.9 million. On January 1, 2015, our Board of Directors authorized a stock repurchase program to acquire up to \$600.0 million of our common stock from January 1, 2015 through December 31, 2015. On April 15, 2015, our Board of Directors authorized an increase to the stock repurchase program approved on January 1, 2015 to acquire up to \$1.0 billion of our common stock from January 1, 2015 through December 31, 2015.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

#### **Market Risk**

Market risk is the risk of loss from adverse changes in market prices and rates. Our primary market risks include interest rate risk, credit risk, foreign currency exchange rate risk and redemption reward risk.

There has been no material change from our Annual Report on Form 10-K for the year ended December 31, 2014 related to our exposure to market risk from interest rate risk, credit risk, foreign currency exchange rate risk and redemption reward risk.

#### Item 4. Controls and Procedures.

#### **Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures**

As of March 31, 2015, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rule 13a-15 of the Securities Exchange Act of 1934. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that as of March 31, 2015 (the end of our first fiscal quarter), our disclosure controls and procedures are effective. Disclosure controls and procedures are controls and procedures designed to ensure that information required to be disclosed in our reports filed or submitted under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and include controls and procedures designed to ensure that information we are required to disclose in such reports is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

#### **Changes in Internal Control Over Financial Reporting**

In December 2014, we acquired Conversant, Inc. Due to the timing of the acquisition, Conversant was excluded from our evaluation of internal control over financial reporting as of March 31, 2015. Conversant represented \$2.8 billion of our total assets at March 31, 2015 and contributed \$136.7 million in revenues and a pre-tax loss of \$9.1 million for the three months ended March 31, 2015.

There have been no changes in our internal control over financial reporting that occurred during our last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### FORWARD-LOOKING STATEMENTS

This Form 10-Q and the documents incorporated by reference herein contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements may use words such as "anticipate," "believe," "continue," "could," "estimate," "expect," "intend," "may," "predict," "project," "would" and similar expressions as they relate to us or our management. When we make forward-looking statements, we are basing them on our management's beliefs and assumptions, using information currently available to us. Although we believe that the expectations reflected in the forward-looking statements are reasonable, these forward-looking statements are subject to risks, uncertainties and assumptions, including those discussed in the "Risk Factors" section in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2014 and Item 1A of Part II of this Quarterly Report.

If one or more of these or other risks or uncertainties materialize, or if our underlying assumptions prove to be incorrect, actual results may vary materially from what we projected. Any forward-looking statements contained in this quarterly report reflect our current views with respect to future events and are subject to these and other risks, uncertainties and assumptions relating to our operations, results of operations, growth strategy and liquidity. We have no intention, and disclaim any obligation, to update or revise any forward-looking statements, whether as a result of new information, future results or otherwise, except as required by law.

#### PART II

#### Item 1. Legal Proceedings.

From time to time we are involved in various claims and lawsuits arising in the ordinary course of our business that we believe will not have a material adverse effect on our business or financial condition, including claims and lawsuits alleging breaches of our contractual obligations. See Note 12, "Commitments and Contingencies," of the Notes to Unaudited Condensed Consolidated Financial Statements for additional information.

#### Item 1A. Risk Factors.

There have been no material changes to the Risk Factors previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2014.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

The following table presents information with respect to purchases of our common stock made during the three months ended March 31, 2015:

Period	Total Number of Shares Purchased <sup>(1)</sup>	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs <sup>(2)</sup>
During 2015:	_			(Dollars in millions)
January 1-31	146,724	\$ 279.	.1 143,448	\$ 560.0
February 1-28	1,216,071	280.0	6 1,210,205	221.1
March 1-31	654,689	286.3	0 650,000	35.1
Total	2,017,484	\$ 281.9	5 2,003,653	\$ 35.1

<sup>(1)</sup> During the period represented by the table, 13,831 shares of our common stock were purchased by the administrator of our 401(k) and Retirement Savings Plan for the benefit of the employees who participated in that portion of the plan.

## Item 3. Defaults Upon Senior Securities.

None

#### Item 4. Mine Safety Disclosures.

Not applicable.

#### Item 5. Other Information.

- (a) None
- (b) None

<sup>(2)</sup> On January 1, 2015, our Board of Directors authorized a stock repurchase program to acquire up to \$600.0 million of our outstanding common stock from January 1, 2015 through December 31, 2015. On April 15, 2015, our Board of Directors authorized an increase to the stock repurchase program approved on January 1, 2015 to acquire up to \$1.0 billion of our outstanding common stock from January 1, 2015 through December 31, 2015. Both authorizations are subject to any restrictions pursuant to the terms of our credit agreements, indentures, applicable securities laws or otherwise.

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## Item 6. Exhibits.

(a) Exhibits:

## EXHIBIT INDEX

			Incorpo	orated by Reference		
Exhibit No.	Filer	Description	Form	Exhibit	Filing Date	
3.1	(a)	Second Amended and Restated Certificate of Incorporation of the Registrant.	S-1	3.1	3/3/00	
3.2	(a)	Certificate of Amendment to the Second Amended and Restated Certificate of Incorporation of the Registrant.	8-K	3.1	6/7/13	
3.3	(a)	Fourth Amended and Restated Bylaws of the Registrant.	8-K	3.2	6/7/13	
4	(a)	Specimen Certificate for shares of Common Stock of the Registrant.	10-Q	4	8/8/03	
10.1	(a)	Form of Performance-Based Restricted Stock Unit Award Agreement under the Alliance Data Systems Corporation 2010 Omnibus Incentive Plan (2015 grant).	8-K	10.2	2/19/15	
10.2	(a)	Fourth Amended and Restated Series 2009-VFN Indenture Supplement, dated as of February 28, 2014, between World Financial Network Credit Card Master Note Trust and Union Bank, N.A.	10-K	10.129	2/27/15	
10.3	(b) (c) (d)	Amendment to Amended and Restated Service Agreement, dated February 25, 2015, between Comenity Servicing LLC and Comenity Bank.	8-K	99.1	3/2/15	
10.4	(b) (c) (d)	Series 2015-A Indenture Supplement, dated as of April 17, 2015, between World Financial Network Credit Card Master Note Trust and MUFG Union Bank, N.A.	8-K	4.1	4/21/15	
*10.5	(a)	First Amendment to Second Amended and Restated Series 2009-VFC1 Supplement, dated as of May 1, 2015, among Comenity Bank, WFN Credit Company, LLC and Deutsche Bank Trust Company Americas.				
*31.1	(a)	Certification of Chief Executive Officer of Alliance Data Systems Corporation pursuant to Rule 13a-14(a) promulgated under the Securities Exchange Act of 1934, as amended.				
*31.2	(a)	Certification of Chief Financial Officer of Alliance Data Systems Corporation pursuant to Rule 13a-14(a) promulgated under the Securities Exchange Act of 1934, as amended.				
*32.1	(a)	Certification of Chief Executive Officer of Alliance Data Systems Corporation pursuant to Rule 13a-14(b) promulgated under the Securities Exchange Act of 1934, as amended, and Section 1350 of Chapter 63 of Title 18 of the United States Code.				

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			Incorporated by Refer		erence
Exhibit No.	Filer	Description	Form	Exhibit	Filing Date
*32.2	(a)	Certification of Chief Financial Officer of Alliance Data Systems Corporation pursuant to Rule 13a-14(b) promulgated under the Securities Exchange Act of 1934, as amended, and Section 1350 of Chapter 63 of Title 18 of the United States Code.			
*101.INS	(a)	XBRL Instance Document			
*101.SCH	(a)	XBRL Taxonomy Extension Schema Document			
*101.CAL	(a)	XBRL Taxonomy Extension Calculation Linkbase Document			
*101.DEF	(a)	XBRL Taxonomy Extension Definition Linkbase Document			
*101.LAB	(a)	XBRL Taxonomy Extension Label Linkbase Document			
*101.PRE	(a)	XBRL Taxonomy Extension Presentation Linkbase Document			

- \* Filed herewith
- + Management contract, compensatory plan or arrangement
- (a) Alliance Data Systems Corporation
- (b) WFN Credit Company
- (c) World Financial Network Credit Card Master Trust
- (d) World Financial Network Credit Card Master Note Trust

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### ALLIANCE DATA SYSTEMS CORPORATION

By: /s/ Edward J. Heffernan

Edward J. Heffernan

President and Chief Executive Officer

Date: May 7, 2015

By: /s/ Charles L. Horn

Charles L. Horn

Executive Vice President and Chief Financial Officer

Date: May 7, 2015

# FIRST AMENDMENT TO SECOND AMENDED AND RESTATED SERIES 2009-VFC1 SUPPLEMENT

This **FIRST AMENDMENT TO SECOND AMENDED AND RESTATED SERIES 2009-VFC1 SUPPLEMENT**, dated as of May 1, 2015 (this "Amendment"), is made among Comenity Bank (formerly known as World Financial Network Bank), a Delaware state chartered bank (the "Bank"), as Servicer ("Servicer"), WFN Credit Company, LLC, a Delaware limited liability company ("WFN Credit"), as Transferor ("Transferor"), and Deutsche Bank Trust Company Americas (successor to Union Bank, N.A.), not in its individual capacity but solely as Trustee ("Trustee") under the Amended and Restated Pooling and Servicing Agreement, dated as of January 30, 1998, as amended and restated as of September 28, 2001 (as further amended as of April 7, 2004, March 23, 2005, October 26, 2007, March 30, 2010 and September 30, 2011, and as modified by a Trust Combination Agreement dated as of April 26, 2005, and as further amended, restated or otherwise modified from time to time, the "Agreement"). Capitalized terms used and not otherwise defined in this Amendment are used as defined in the Agreement, as supplemented by that certain Second Amended and Restated Series 2009-VFC1 Supplement, dated as of September 25, 2013, among the Servicer, the Transferor and the Trustee (as amended, restated or otherwise modified from time to time, the "Series Supplement").

#### **Background**

- A. The parties hereto have entered into the Agreement and the Series Supplement.
- B. The parties hereto wish to amend the Series Supplement as set forth in this Amendment.

#### Agreement

- 1. *Amendment of the Series Supplement.* (a) Section 2 of the Series Supplement is hereby amended by deleting the phrase "Class B Invested Amount" where it appears in the definition of "Class C Invested Amount" and replacing it with the phrase "Class C Invested Amount".
  - (b) Each of Section 4(b) and Section 4(c) of the Series Supplement is hereby amended by deleting the phrase "five Business Days" where it appears therein and replacing it with the phrase "two Business Days".
  - (c) Section 8 of the Series Supplement is hereby amended by adding the phrase ", to the extent not paid by Transferor," immediately after (i) the phrase "the related Distribution Period" and (ii) the phrase "any prior Distribution Date" where each such phrase appears in the portion of such Section setting forth Section 4.11(a)(ii) of the Agreement.
  - (d) Exhibit A-4 to the Series Supplement is hereby amended by deleting the phrase "this Class B Asset-Backed Certificate" where it appears therein and replacing it with the phrase "this Class C Asset-Backed Certificate".

Amendment to Series 2009 VFC1 Series Supplement

- 2. *Binding Effect; Ratification.* (a) This Amendment shall become effective, as of the date first set forth above, when counterparts hereof shall have been executed and delivered by the parties hereto, and thereafter shall be binding on the parties hereto and their respective successors and assigns.
  - (b) On and after the execution and delivery hereof, this Amendment shall be a part of the Series Supplement and each reference in the Series Supplement to "this Series Supplement" or "hereof", "hereunder" or words of like import, and each reference in any other Transaction Document to the Series Supplement shall mean and be a reference to such Series Supplement as amended hereby.
  - (c) Except as expressly amended hereby, the Series Supplement shall remain in full force and effect and is hereby ratified and confirmed by the parties hereto.
- 3. *Miscellaneous*. (a) THIS AMENDMENT SHALL BE GOVERNED BY, AND CONSTRUED IN ACCORDANCE WITH, THE LAWS OF THE STATE OF NEW YORK, WITHOUT REFERENCE TO ITS CONFLICT OF LAW PROVISIONS.
  - (b) Headings used herein are for convenience of reference only and shall not affect the meaning of this Amendment.
  - (c) This Amendment may be executed in any number of counterparts, and by the parties hereto on separate counterparts, each of which shall be an original and all of which taken together shall constitute one and the same agreement. Counterparts of this Amendment may be delivered by facsimile or electronic transmission.
    - (d) The Trustee shall not be responsible for the validity or sufficiency of this Amendment, nor for the recitals contained herein.
  - (e) By acknowledging this Amendment (i) the Bank, as Class M Holder, hereby consents to an increase in the Class M Maximum Funded Amount to \$136,551,724.14, (ii) the Bank, as Class B Holder, hereby consents to an increase in the Class B Maximum Funded Amount to \$80,689,655.17, (iii) WFN Credit, as Class C Holder, hereby consents to an increase in the Class C Maximum Funded Amount to \$124,137,931.03 and (iv) each of the Bank, as Class M Holder and Class B Holder, and WFN Credit, as Class C Holder, acknowledges the increase in the Class A Maximum Funded Amount to \$900,000,000 as of the date hereof.
  - (f) If, to the actual knowledge of any officer of the Trustee responsible for the administration of the transactions contemplated herein, the Trustee shall at any time cease to meet the requirements set forth in Rule 3a-7(a)(4)(i) under the Investment Company Act of 1940, as amended, the Trustee shall immediately notify the Transferor and the Servicer and shall resign immediately in the manner and with the effect specified in Section 11.7 of the Agreement.

[Signature Pages Follow]

Amendment to Series 2009 VFC1 Series Supplement

IN WITNESS WHEREOF, the parties have caused this Amendment to be executed by their respective officers thereunto duly authorized, as of the date first above written.

COMENITY BANK, as Servicer

By: <u>/s/ Randy J. Redcay</u>

Name: Randy J. Redcay Title: Chief Financial Officer

WFN CREDIT COMPANY, LLC, as Transferor

By: /s/ Michael Blackham

Name: Michael Blackham

Title: Treasurer

DEUTSCHE BANK TRUST COMPANY AMERICAS, not in its individual capacity, but solely as Trustee

By: <u>/s/ Susan Barstock</u>

Name: Susan Barstock Title: Vice President

By: /s/ Mark DiGiacomo

Name: Mark DiGiacomo Title: Vice President  $Acknowledged \ and \ consented \ to \ in \ their \ respective \ capacities \ as \ Class \ M \ Holder, \ as \ Class \ B \ Holder \ and \ as \ Class \ C \ Holder.$ 

COMENITY BANK, as Class M Holder and as Class B Holder

By: <u>/s/ Randy J. Redcay</u>

Name: Randy J. Redcay Title: Chief Financial Officer

# WFN CREDIT COMPANY, LLC, as Class C Holder

By: /s/ Michael Blackham

Name: Michael Blackham

Title: Treasurer

# CERTIFICATION OF THE CHIEF EXECUTIVE OFFICER OF ALLIANCE DATA SYSTEMS CORPORATION

#### I, Edward J. Heffernan, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Alliance Data Systems Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/S/ EDWARD J. HEFFERNAN

Edward J. Heffernan Chief Executive Officer

Date: May 7, 2015

# **CERTIFICATION OF THE** CHIEF FINANCIAL OFFICER

### ALLIANCE DATA SYSTEMS CORPORATION

#### I, Charles L. Horn, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Alliance Data Systems Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/S/ CHARLES L. HORN

Charles L. Horn Chief Financial Officer

Date: May 7, 2015

# CERTIFICATION OF CHIEF EXECUTIVE OFFICER OF ALLIANCE DATA SYSTEMS CORPORATION

This certification is provided pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and accompanies the quarterly report on Form 10-Q for the quarter ended March 31, 2015 (the "Form 10-Q") of Alliance Data Systems Corporation (the "Registrant").

- I, Edward J. Heffernan, certify that to the best of my knowledge:
  - (i) the Form 10-Q fully complies with the requirements of section 13(a) or section 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m(a) or 78o(d)); and
  - (ii) the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

/s/ EDWARD J. HEFFERNAN Edward J. Heffernan Chief Executive Officer

Date: May 7, 2015

Subscribed and sworn to before me this  $7^{\text{th}}$  day of May, 2015.

/S/ JANE BAEDKE Name: Jane Baedke Title: Notary Public

My commission expires: *October 23, 2016* 

A signed original of this written statement required by Section 906 has been provided to the Registrant and will be retained by the Registrant and furnished to the Securities and Exchange Commission or its staff upon request.

# CERTIFICATION OF CHIEF FINANCIAL OFFICER OF ALLIANCE DATA SYSTEMS CORPORATION

This certification is provided pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and accompanies the quarterly report on Form 10-Q for the quarter ended March 31, 2015 (the "Form 10-Q") of Alliance Data Systems Corporation (the "Registrant").

- I, Charles L. Horn, certify that to the best of my knowledge:
  - (i) the Form 10-Q fully complies with the requirements of section 13(a) or section 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m(a) or 78o(d)); and
  - (ii) the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

/S/ CHARLES L. HORN Charles L. Horn Chief Financial Officer

Date: May 7, 2015

Subscribed and sworn to before me this  $7^{\text{th}}$  day of May, 2015.

/S/ JANE BAEDKE Name: Jane Baedke Title: Notary Public

My commission expires: *October 23, 2016* 

A signed original of this written statement required by Section 906 has been provided to the Registrant and will be retained by the Registrant and furnished to the Securities and Exchange Commission or its staff upon request.