



Alliance Data To Make Pet Ownership Even More Rewarding With Launch Of Credit Card Program For The American Kennel Club

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-Alliance Data Retail Services extends its reach in the co-brand affinity category

-Program to leverage innovative capabilities for just-in-time acquisition and card personalization capabilities adding pet photos on the card

"Owners and enthusiasts who engage with the American Kennel Club are passionate about their dogs, and we want to give them even more reasons to choose AKC as a resource for all things pet-related. The new credit program will do just that by providing a platform for us to engage with our customers and reward them for their loyalty to the AKC," said Daphna Straus, VP, business development at the American Kennel Club. "In partnership with Alliance Data Retail Services, we've designed a credit card program that will offer dog owners increased purchasing flexibility and added benefits to drive an even higher level of customer loyalty and satisfaction."

Alliance Data will deliver a marketing-driven co-brand affinity credit program customized for the American Kennel Club designed to enrich the club's relationship with its constituents. The American Kennel Club program will enable cardmembers to earn points for dollars spent using the credit card. Those points can then be redeemed for a variety of rewards. Cardmembers will be able to accelerate their earnings of points when they buy goods and services through AKC and when making other pet-related purchases with the card. The American Kennel Club will partner with Alliance Data Retail Services to better serve its customers through the use of advanced data analytics tools. The program will leverage Alliance Data's real-time pre-screen capabilities, card personalization technology to enable dog owners to display their pet's photo on their credit card, and on-site card acquisition technology at major canine competitions.

"For animal lovers, pets are cherished members of the family, and the American Kennel Club is the crown jewel of affinity programs for those pet-centric households. Given the AKC's dedicated customer base and our commitment to extending the reach of Alliance Data's expertise into the affinity category, we see this partnership as one with tremendous opportunity," said Melisa Miller, president of Alliance Data Retail Services. "With the credit program as a platform, we're going to help the American Kennel Club tap into the intense loyalty of its customers and fans with rewards and benefits that will help enhance its relationships and further its growth goals."

About The American Kennel Club

The American Kennel Club, founded in 1884, is a not-for-profit organization which maintains the largest registry of purebred dogs in the world and oversees the sport of purebred dogs in the United States. The AKC is dedicated to upholding the integrity of its registry, promoting the sport of purebred dogs and breeding for type and function. Along with its more than 5,000 licensed and member clubs and its affiliated organizations, the AKC advocates for the purebred dog as a family companion, advances canine health and well-being, works to protect the rights of all dog owners and promotes responsible dog ownership. More than 22,000 competitions for AKC-registered purebred dogs are held under AKC rules and regulations each year including conformation, agility, obedience, rally, tracking, herding, lure coursing, coonhound events, hunt tests, field and earthdog tests. Affiliate AKC organizations include the AKC Humane Fund, AKC Canine Health Foundation, AKC Reunite and the AKC Museum of the Dog. For more information, visit www.akc.org.

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To become a fan of the AKC on Facebook, go to <http://www.facebook.com/americankennelclub>. To follow the AKC on Twitter, go to <http://www.twitter.com/akcdoglovers>.

About Alliance Data Retail Services

Alliance Data Retail Services is one of the nation's leading providers of branded credit card programs, with more than 130 marketing-driven private label, co-brand and commercial programs in partnership with many of North America's best-known brands. The business delivers upon its Know more. Sell more.[®] commitment by leveraging customer insight to drive sales for its client partners. Leveraging deep-rooted marketing expertise, transaction-based customer data, and advanced analytics, Alliance Data Retail Services creates turnkey, multichannel credit programs designed to help its clients develop stronger, more profitable customer relationships. Alliance Data Retail Services is part of the Alliance Data family of companies. To learn more about Alliance Data Retail Services, visit www.alliancedataretail.com.

About Alliance Data

Alliance Data[®] (NYSE: ADS) and its combined businesses is a leading global provider of data-driven marketing and loyalty solutions serving large, consumer-based industries. The Company creates and deploys customized solutions, enhancing the critical customer marketing experience; the result is measurably changing consumer behavior while driving business growth and profitability for some of today's most recognizable brands. Alliance Data helps its clients create and increase customer loyalty through solutions that engage millions of customers each day across multiple touch points using traditional, digital, mobile and emerging technologies. An S&P 500 company headquartered in Dallas, Alliance Data and its three businesses employ approximately 12,000 associates at more than 80 locations worldwide. Alliance Data was named to *FORTUNE* magazine's 2014 list of [World's Most Admired Companies](#).

Alliance Data consists of three businesses: [Alliance Data Retail Services](#), a leading provider of marketing-driven credit solutions; [Epsilon[®]](#), a leading provider of multichannel, data-driven technologies and marketing services; and [LoyaltyOne[®]](#), which owns and operates the [AIR MILES[®]](#) Reward Program, Canada's premier coalition loyalty program. For more information about the company, visit our website, www.alliancedata.com, or follow us on Twitter via [@AllianceData](#).

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