# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): **November 21, 2017** 

# **ALLIANCE DATA SYSTEMS CORPORATION**

(Exact Name of Registrant as Specified in Charter)

DELAWARE
(State or Other Jurisdiction
of Incorporation)

**001-15749** (Commission File Number)

31-1429215 (IRS Employer Identification No.)

#### 7500 DALLAS PARKWAY, SUITE 700 PLANO, TEXAS 75024

(Address and Zip Code of Principal Executive Offices)

(214) 494-3000

(Registrant's Telephone Number, including Area Code)

#### NOT APPLICABLE

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K is intended to simultaneously satisfy the filing obligation	of the Registrant under any of the following
provisions:	
Written communications pursuant to Rule 425 under the Securities Act	
Soliciting material pursuant to Rule 14a-12 under the Exchange Act	
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act	
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act	
Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of thor Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).	ne Securities Act of 1933 (§230.405 of this chapter)
Emerging growth company [ ]	
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. [ ]	d transition period for complying with any new or
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#### Item 7.01 Regulation FD Disclosure.

On November 21, 2017, Alliance Data Systems Corporation issued a press release announcing that Precima<sup>®</sup>, a consulting and analytics firm specializing in shopper insights and housed within Alliance Data's LoyaltyOne<sup>®</sup> business, signed a new long-term agreement with Loblaw Companies Limited. A copy of this press release is attached hereto as Exhibit 99.1.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

## **Exhibit No. Document Description**

99.1 Press release dated November 21, 2017 announcing agreement with Loblaw.

The information contained in this report (including Exhibit 99.1) shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as expressly set forth by specific reference in such a filing.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Alliance Data Systems Corporation

Date: November 21, 2017 By: /s/ Charles L. Horn

Charles L. Horn Executive Vice President and Chief Financial Officer

# EXHIBIT INDEX

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#### Contact:

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#### ALLIANCE DATA'S LOYALTYONE BUSINESS SIGNS NEW AGREEMENT WITH LOBLAW COMPANIES LIMITED

Precima, a Global Retail Strategy and Analytics Company within the LoyaltyOne Business, Will Provide Consulting and Analytical Services to Canada's Leading Food and Pharmacy Retailer

PLANO, TX (November 21, 2017) – Alliance Data Systems Corporation (NYSE: ADS), a leading provider of loyalty and marketing solutions, announced that Precima<sup>®</sup>, a consulting and analytics firm specializing in shopper insights and housed within Alliance Data's LoyaltyOne<sup>®</sup> business, signed a new longterm agreement with Loblaw Companies Limited (TSX: L, "Loblaw"). Precima is working with Loblaw to create a single access retail analytics portal enabling customer, marketing and merchandising insights for both grocery and pharmacy retail, set to launch in 2018.

With this new portal, Precima will expand upon its relationship with Loblaw, first announced in June 2014, by providing data to support merchandising and marketing strategy development, promotional effectiveness, assortment decisions, supplier collaboration, and consulting across the company's retail network.

"Precima has a unique ability to translate customer insights into truly differentiated and compelling marketing, trading and supplier solutions that drive noteworthy results," said Bryan Pearson, president and chief executive officer of LoyaltyOne. "We are eager to build on the successful foundation of this relationship with Loblaw, using our combination of loyalty, analytics and retail industry expertise to drive sales, boost profitability, and build customer loyalty."

"Loblaw is committed to leveraging best-in-class analytic tools to drive our business forward," says Jim Noteboom, senior vice president, Loyalty and Consumer Insights, Loblaw Companies Limited. "This new portal will provide greater access to data, enabling us to offer the product assortment and services our customers are looking for, ensuring a better shopping experience."

#### **About Precima**

Precima<sup>®</sup> is a global retail strategy and analytics company that provides tailored, data-driven solutions to drive sales, boost profitability, and build customer loyalty. Leveraging deep analytics expertise, Precima helps organizations improve their competitive position across all facets of planning and operations from pricing optimization, promotional planning, assortment optimization, targeted marketing, and supplier collaboration.

Precima is a LoyaltyOne business, part of Alliance Data, a Fortune 500 company and global leader in data-driven loyalty solutions. For more information, visit <a href="https://www.precima.com">www.precima.com</a>.

#### **About Alliance Data**

Alliance Data<sup>®</sup> (NYSE: ADS) is a leading global provider of data-driven marketing and loyalty solutions serving large, consumer-based industries. The Company creates and deploys customized solutions, enhancing the critical customer marketing experience; the result is measurably changing consumer behavior while driving business growth and profitability for some of today's most recognizable brands. Alliance Data helps its clients create and increase customer loyalty through solutions that engage millions of customers each day across multiple touch points using traditional, digital, mobile and emerging technologies. An S&P 500 and Fortune 500 company headquartered in Plano, Texas, Alliance Data consists of three businesses that together employ more than 17,000 associates at approximately 100 locations worldwide.

Alliance Data's card services business is a leading provider of marketing-driven branded credit card programs. Epsilon® is a leading provider of multichannel, data-driven technologies and marketing services, and also includes Conversant®, a leader in personalized digital marketing. LoyaltyOne® owns and operates the AIR MILES® Reward Program, Canada's premier coalition loyalty program, and Netherlands-based BrandLoyalty, a global provider of tailor-made loyalty programs for grocers.

Investor information about Alliance Data's businesses may be found here.

Follow Alliance Data on Twitter, Facebook, LinkedIn and YouTube.

#### **Forward-Looking Statements**

This release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements give our expectations or forecasts of future events and can generally be identified by the use of words such as "believe," "expect," "anticipate," "estimate," "intend," "project," "plan," "likely," "may," "should" or other words or phrases of similar import. Similarly, statements that describe our business strategy, outlook, objectives, plans, intentions or goals also are forward-looking statements.

We believe that our expectations are based on reasonable assumptions. Forward-looking statements, however, are subject to a number of risks and uncertainties that could cause actual results to differ materially from the projections, anticipated results or other expectations expressed in this release, and no assurances can be given that our expectations will prove to have been correct. These risks and uncertainties include, but are not limited to, factors set forth in the Risk Factors section in our Annual Report on Form 10-K for the most recently ended fiscal year, which may be updated in Item 1A of, or elsewhere in, our Quarterly Reports on Form 10-Q filed for periods subsequent to such Form 10-K.

Our forward-looking statements speak only as of the date made, and we undertake no obligation, other than as required by applicable law, to update or revise any forward-looking statements, whether as a result of new information, subsequent events, anticipated or unanticipated circumstances or otherwise.