#### SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

### FORM 8-K

#### CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): April 24, 2013

### ALLIANCE DATA SYSTEMS CORPORATION

(Exact Name of Registrant as Specified in Charter)

DELAWARE (State or Other Jurisdiction of Incorporation) **001-15749** (Commission File Number) **31-1429215** (IRS Employer Identification No.)

7500 DALLAS PARKWAY, SUITE 700 PLANO, TEXAS 75024 (Address and Zip Code of Principal Executive Offices)

(214) 494-3000

(Registrant's Telephone Number, including Area Code)

NOT APPLICABLE

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K is intended to simultaneously satisfy the filing obligation of the Registrant under any of the following provisions:

[ ] Written communications pursuant to Rule 425 under the Securities Act

[ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act

[ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act

[ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act

### ITEM 7.01. Regulation FD Disclosure

Attached as Exhibit 99.1 is a presentation to be given to investors and others by senior officers of Alliance Data Systems Corporation.

### ITEM 9.01. Financial Statements and Exhibits

(d) Exhibits

### Exhibit No. Document Description

99.1 Investor Presentation Materials.

*Note:* The information contained in this report (including Exhibit 99.1) shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as expressly set forth by specific reference in such a filing.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: April 24, 2013

Alliance Data Systems Corporation

By: /s/ Charles L. Horn

Charles L. Horn Executive Vice President and Chief Financial Officer

### Exhibit No. Document Description

99.1 Investor Presentation Materials.

Alliance Data Company Overview NYSE: ADS

> Second Quarter 2013 Investor Presentation



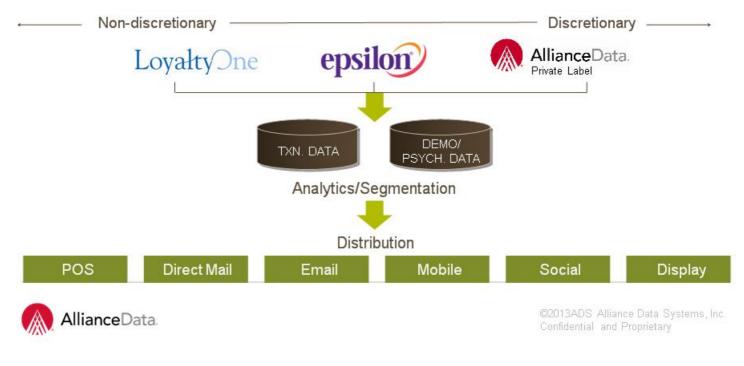
## \$400 Billion Opportunity

Opportunity:

- \$400 Billion in North American marketing spend expected by 2016
- · Over half has shifted to data-enabled, multi-channel direct marketing

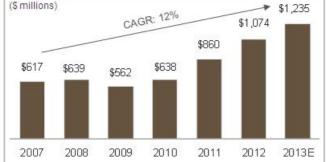
Alliance Data:

- · The largest and most comprehensive provider of transaction-based marketing and loyalty solutions
- Three businesses  $\rightarrow$  same focus



## **Financial Snapshot**









<sup>1</sup> Segment revenue exclude corporate and eliminations.

<sup>2</sup> Adjusted EBITDA values are net of discontinued operations and credit card funding costs.

AllianceData. Note: 2013E reflects annual guidance.

# **Business Segment Review**



## Loyalty One

- LoyaltyOne has two coalition loyalty programs: the AIR MILES® Reward Program in Canada and the dotz joint venture in Brazil
- A coalition loyalty program allows Collectors to earn points for their every day shopping across a wide range of retail brands and categories
- All points accumulate in a *single* account so the Collectors can redeem sooner and more often
  - In the US, a consumer has separate loyalty accounts with retailers, airlines, hotels, etc.
- Program is payment-method-neutral and provides 360-degree customer view
- Collectors have hundreds of rewards options and stay loyal to coalition retail partners in order to continue earning
- Each retail partner has some level of category or geographic exclusivity



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### Major Coalition Loyalty Programs

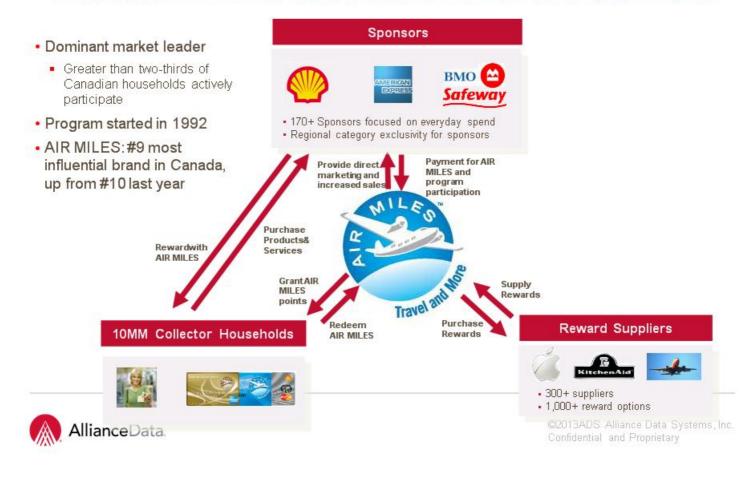


## Reliability & Visibility

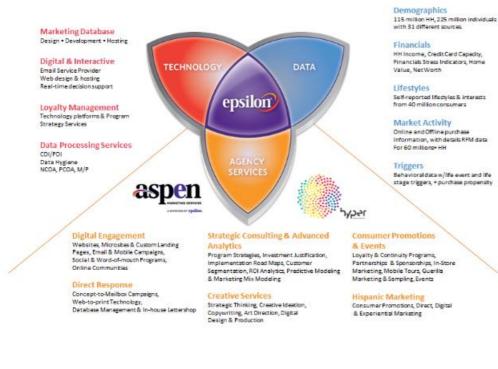
## Total Marketing Spend - Canada

## Loyalty One AIR MILES Reward Program (Canada) Overview

Alliance Data provides all customer service, communication and reward and redemption management







## **Total MarketingSpend - US**



- · Mix Shift on Marketing Spend:
  - · Away from traditional media
  - To ROI-based digital marketing
  - Overall marketing spend:
    +3% CAGR through 2015
  - But digital marketing spend: +19% CAGR through 2015
  - Epsilon provides end-to-end, integrated, digital solutions

### Innovation & Growth





Know more. Sell more.®

- Why do Retailers prefer Alliance Data's private label card?
  - Transaction-level data for deeper understanding of customers
  - Reach their customers in meaningful ways with relevant, tailored offers
  - Replace broad, untargeted campaigns with targeted communication strategy
  - Enhance Consumer Loyalty and Marketing ROI
- Who are the Industry Leaders?
  - Alliance, Data Private Label
    - 3<sup>rd</sup> largest overall (largest non-bank) third-party based on number of accounts
    - Focused on specialty retailers (i.e. apparel) who value exceptional customer service

## GE Money, Citi, Capital One (acquired HSBC's portfolio), Chase, Wells Fargo

- Focused on bigger-ticket retailers like electronics and home hardware
- Who are our Customers?
  - National and regional retailers across the US
  - · Victoria's Secret, Ann Taylor, J. Crew, Pottery Barn, Bon-Ton, Pier 1 and others

## The Key Ingredient to a Successful and Loyal Customer Relationship

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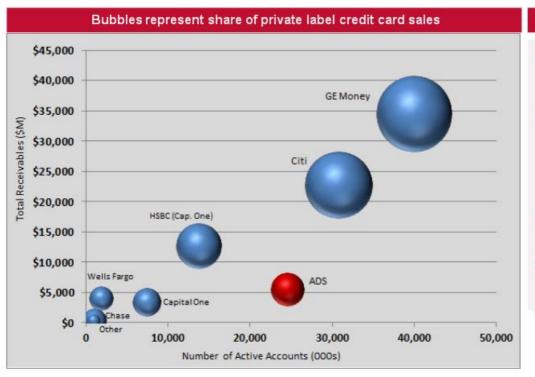
Non-Bank

Issuer

Bank

Issuers

## **Private Label's Market Position**



### Private Label's Strategic Niche

- The only sizable non-bank, marketing-services focused firm
- High number of active accounts
  - Repeat Customers, not one-time big ticket purchasers
  - Recent 2013 wins including Barneys New York and Caesars Entertainment
- Lower total receivables due to focusing on specialty retailers
- Collection risk minimized via lowest average balance per active account among peers

Source: The Nilson Report, 2012 (Capital One acquisition of HSBC finalized in May, 2012)



## Financial Model



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## ADS 2013 Guidance

(\$MM, exception per share)

	<b>2011</b> \$90		<b>2012</b> \$130		<b>2013</b> \$158 (assumed)	
Avg. Share Price						
Revenue	\$3,173	+14%	\$3,641	+15%	\$4,250	+17%
CoreEarnings	\$441	+35%	\$559	+27%	\$640	+14%
Diluted Shares	57.8		64.1		65.7	
CoreEPS	\$7.63	+30%	\$8.71	+14%	\$9.75	+12%
Economic Core EPS*	\$8.30		\$10.06		\$11.09	
*excludes phantom shares of:	4.6		8.6		8.0	



## Safe Harbor Statement and Forward - Looking Statements

This presentation may containforward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements may use words such as "anticipate," "believe," "continue," "could," "estimate," "expect," "intend," "predict," "project," "would" and similar expressions as they relate to us or our management. When we make forward-looking statements, we are basing them on our management's beliefs and assumptions, using information currently available to us. Although we believe that the expectations reflected in the forward-looking statements are reasonable, these forward-looking statements are subject to risks, uncertainties and assumptions, including those discussed in our filings with the Securities and Exchange Commission.

If one or more of these or other risksor uncertainties materialize, or if our underlying assumptions prove to be incorrect, actual results may vary materially from what we projected. Any forward-looking statements contained in this presentation reflect our current views with respect to future events and are subject to these and other risks, uncertainties and assumptions relating to our operations, results of operations, growth strategy and liquidity. We have no intention, and disclaimany obligation, to update or revise any forward-looking statements, whether as a result of new information, future results or otherwise, except as required by law.

"Safe Harbor" Statement under the PrivateSecurities Litigation Reform Act of 1995: Statements in this presentation regarding AllianceData Systems Corporation's business which are not historical facts are "forward-looking statements" that involve risks and uncertainties. For a discussion of such risks and uncertainties, which could cause actual results to differ from those contained in the forward-looking statements, see "Risk Factors" in the Company's Annual Report on Form 10-K for the most recently ended fiscal year. Risk factors may be updated in Item 1A in each of the Company's Quarterly Reports on Form 10-Q for each quarterly period subsequent to the Company's most recent Form 10-K.



## **Financial Measures**

In addition to the results presented in accordance with generally accepted accounting principles, or GAAP, the Company presents financial measures that are non-GAAP measures, such as constant currency financial measures, adjusted EBITDA, adjusted EBITDA margin, adjusted EBITDA net of funding costs, core earnings and core earnings per diluted share (core EPS). The Company believes that these non-GAAP financial measures, viewed in addition to and not in lieu of the Company's reported GAAP results, provide useful information to investors regarding the Company's performance and overall results of operations. These metrics are an integral part of the Company's internal reporting to measure the performance of reportable segments and the overall effectiveness of senior management. Reconciliations to comparable GAAP financial measures are available in the accompanying schedules and on the Company's website. The financial measures presented are consistent with the Company's historical financial reporting practices. Core earnings and core earnings per diluted share represent performance measures and are not intended to represent liquidity measures. The non-GAAP financial measures presented herein may not be comparable to similarly titled measures presented by other companies, and are not identical to corresponding measures used in other various agreements or public filings.

